

## Executive Director's Report

Monday, April 26, 2021

### AMTRAK RIDERSHIP SUMMARY

Ridership (Year-over-Two Years):

- March 2021 ridership was down 60.1% compared to March 2019 (pre-pandemic) ridership.
- Year-to-Date ridership in March 2021 (FY2021) was down 66.7% compared to March 2019 (FY2019) .

#### Year-Over-Two Years (2021 vs 2019)

Route	March 2021	March 2019	Percentage Change	FFYTD 2021	FFYTD 2019	Percentage Change
Route 46 Roanoke	7,160	17,509	-59.1%	34,982	105,105	-66.7%
Route 47 Newport News	12,486	25,143	-50.3%	62,244	159,017	-60.9%
Route 50 Norfolk	8,646	20,153	-57.1%	42,949	83,503	-48.6%
Route 51 Richmond	0	8,014	-100.0%	0	73,027	-100.0%
<b>Total</b>	<b>28,292</b>	<b>70,819</b>	<b>-60.1%</b>	<b>140,175</b>	<b>420,652</b>	<b>-66.7%</b>

Ridership (Year-over-Year):

- March 2021 ridership was 13.4% lower compared to March 2020.
- In March of 2020 ridership had just started to decline, as COVID infections started to increase around the country. As a response to impending COVID lockdown restrictions, Amtrak proposed that all Virginia supported routes start operating on a Saturday schedule seven (7) days a week starting Monday March 16, 2020. Norfolk service was reduced from two daily roundtrips to one daily roundtrip starting March 16, 2020.

#### Year-Over-Year (2021 vs 2020)

Route	March 2021	March 2020	Percentage Change	FFYTD 2021	FFYTD 2020	Percentage Change
Route 46 Roanoke	7,160	8,350	-14.3%	34,982	103,049	-66.1%
Route 47 Newport News	12,486	12,122	+3.0%	62,244	151,522	-58.9%
Route 50 Norfolk	8,646	9,128	-5.3%	42,949	123,424	-65.2%
Route 51 Richmond	0	3,070	-100.0%	0	50,203	-100.0%
<b>Total</b>	<b>28,292</b>	<b>32,670</b>	<b>-13.4%</b>	<b>140,175</b>	<b>428,198</b>	<b>-67.3%</b>

Ridership (Month-over-Month):

- Virginia supported ridership in March 2021 was higher by 53.4% (+9,852) compared to February 2021.

- From February to March 2021, all three operational routes saw an average increase in ridership of ~3,000.
- With a single roundtrip to D.C., Roanoke route had the highest gain in month-over-month ridership of all three routes (+2,857).

#### Month-over-Month (2021)

Route	March 2021	February 2021	Month over Month	Percentage Change
Route 46 Roanoke	7,160	4,303	+2,857	+66.4%
Route 47 Newport News	12,486	8,536	+3,950	+46.3%
Route 50 Norfolk	8,646	5,601	+3,045	+54.4%
Route 51 Richmond	0	0	0	0.0%
<b>Total</b>	<b>28,292</b>	<b>18,440</b>	<b>+9,852</b>	<b>+53.4%</b>

#### Amtrak Bookings:

- The volume of bookings and Yo2Y comparisons vs FY19 continue to improve. System-wide 7-day moving average for bookings is ↓55.5% Yo2Y. All business lines have improved since the beginning of CY21.
- NER ↓57% bookings, ↓71% revenue, ↓33% avg fare.
- VA ↓43% bookings, ↓49% revenue, ↓11% avg fare. Compared to NEC, Virginia supported routes are doing better compared to Yo2Y 7-day moving average for booking volume, revenue and average fare.
- The DTD booking curve distribution is very similar to FY19. For example, 61% of bookings were for travel within the next two weeks. That's vs 60% in FY19.

section	2Y	TY	Yo2Y abs	Yo2Y %	% of ttl 2Y	% of ttl TY	Rev Yo2Y	Avg Fare Yo2Y
N of NYP	6,193	3,399	-2,794	-45%	23%	29%	-66%	-39%
S of NYP	15,885	5,549	-10,336	-65%	58%	47%	-77%	-35%
through	2,366	1,269	-1,097	-46%	9%	11%	-58%	-22%
VA	2,752	1,575	-1,177	-43%	10%	13%	-49%	-11%
<b>Grand Total</b>	<b>27,196</b>	<b>11,792</b>	<b>-15,404</b>	<b>-57%</b>	<b>100%</b>	<b>100%</b>	<b>-71%</b>	<b>-33%</b>