

# Rail Industry Day 2022

*Working. Together.*

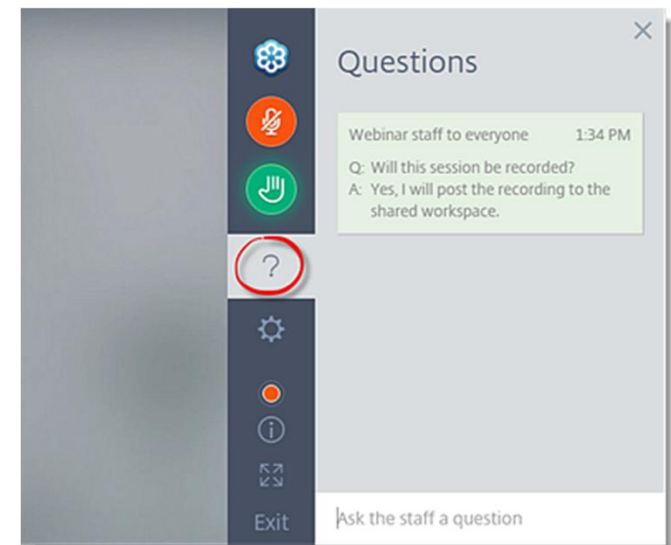
March 21, 2022

*Presented by Virginia Department of Rail and Public Transportation, Virginia Railway Express & Virginia Passenger Rail Authority*



# Agenda

- DRPT overview and program
- VPRA overview and program
- VRE overview and program
- Procurement officers
- Department of Small Business & Supplier Diversity
- Question and answers





# DRPT Overview

Jennifer DeBruhl, Director

# Department of Rail and Public Transportation

- DRPT focuses on moving people and goods:
  - Public Transportation
  - Rail
  - Transportation Demand Management (TDM)
- DRPT support for projects and programs:
  - Allocate \$983M in FY22
  - Provide transit operating assistance and capital purchases
  - Conduct statewide rail and transit studies
  - Plan new services and capital improvement projects
  - Provide leadership, advocacy, technical assistance, and funding oversight



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# General Planning Consultant Contract

Emily Stock, Chief of Rail Transportation

# Background

- The Virginia Department of Rail and Public Transportation (DRPT) Rail Division manages programs and initiatives that support freight investments and deliver data-driven planning recommendations and policies for both passenger and freight rail
- The FY22-27 Six Year Improvement Program includes approximately \$164M in funding for Virginia's freight rail programs and \$66M for Virginia Rail Planning and Statewide Initiatives
- The Rail GPC contract will be available to DRPT's funding recipients and other government agencies to meet a variety of rail planning, program management, project development, environmental, and evaluation needs



# DRPT/VPRA Roles



	RAIL	
	FREIGHT	PASSENGER
Funding Administration	DRPT	TO VPRA
Corridor Planning	DRPT	TO VPRA
Statewide Planning	DRPT	
Programming / SYIP	DRPT	TO VPRA
Policy Setting	DRPT	TO VPRA

DRPT continues its role with passenger and freight rail, including long-term planning studies



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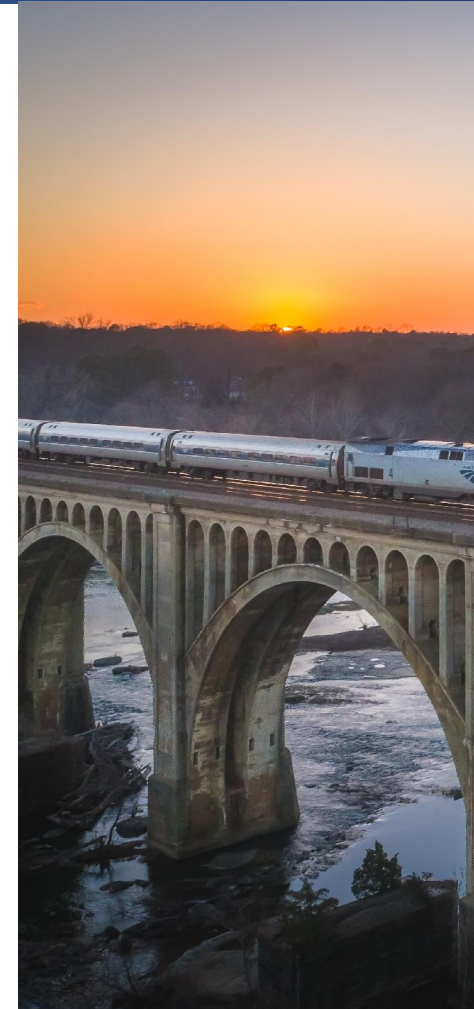
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# State of Rail in Virginia

- Preparing to go after federal discretionary funding through Bipartisan Infrastructure Law
- 2020 Omnibus Bill created a streamlined allocation model for up to \$4M of new Commonwealth Rail Fund may be used for Rail Preservation (shortlines), established new F.R.E.I.G.H.T. grant program
- Rail Industrial Access Program active, facilitating diversion of trucks from highways and spurring economic development with opportunities for VEDP partnership
- DRPT Rail Planning developing Statewide Rail Plan, NEPA re-evaluation work for DC2RVA, and coordinates with state, regional, and interstate planning bodies



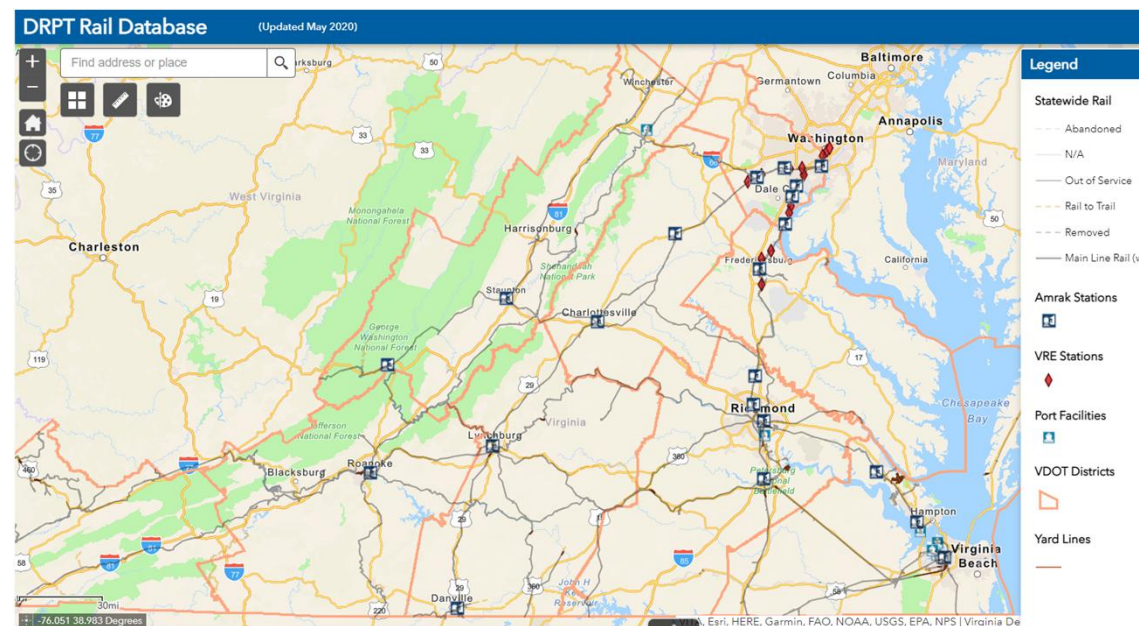
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# How DRPT Uses the Existing GPC Contract

PLANNING AND PROJECT FEASIBILITY – FINANCIAL/ECONOMIC ANALYSIS – PUBLIC INVOLVEMENT – ENVIRONMENTAL ANALYSIS

- Statewide Rail Plan
- Long-range feasibility and planning studies initiated by the General Assembly or local/regional entities
- Maintain Statewide GIS Rail Layer
- Environmental Studies, including NEPA
- Statewide station plans
- BCA Analysis
- Financial analysis updates for Freight Programs



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# Virginia Statewide Rail Plan

- FRA requires each state to update its SRP every four years
- Necessary to apply and receive federal rail funding for passenger and freight projects
- Includes 4-year and 20-year planning horizons
- Data points/metrics can be compared plan to plan and state to state
- Establishes broad policies for rail that can guide implementation through VPRA



# Shortline Railway Preservation Fund

Since 2018, DRPT has allocated \$60.1M to RPF projects

- Bridge upgrades
- Crossing upgrades
- Switch heaters
- Transload sites
- Rail and tie upgrades
- Siding and signal upgrades
- Tunnel upgrades

Result: 8.9M trucks diverted from Virginia's highways

Due to the program's success, \$9.8M in funding already allocated for FY23

➤ GPC Connection:

## Virginia Shortline Railroads:



Buckingham Branch



Chesapeake & Albemarle



Commonwealth Railway



Delmarva



Winchester & Western



Norfolk & Portsmouth  
Belt Line



Chesapeake Western



North Carolina & Virginia



Shenandoah Valley



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# F.R.E.I.G.H.T.

Funding for freight rail projects with a focus on:



- Investment in the freight rail network to meet statewide multimodal network goals
- Capacity improvements to the freight rail network, as opposed to operational or passenger related costs

- Relies on extensive BCA that receives regular updates as economic conditions warrant

Project Name		Passenger Example	Project Description and Notes
Organization		DRPT	
Applicant Entry Field Name		Information Entry	Units or Accepted Values
Project Timeline	Current Year	2015	4-Digit Year
	Project Start	2017	4-Digit Year
	Project Finish	2020	4-Digit Year
Project Location	Associated Highway	<div> I-64 I-66 I-81 I-95 US29 US58 US460 </div>	I-64, I-66, I-81, I-95, US29, US58, US460, and/or State Counties)
	Rural and Urban Breakdown	<div> Rural: 76.81% Urban: 23.19% </div>	Rural Percentage, Urban Percentage
	Annual tons of rail shipments (current)	0	tons/year
	Current Railcar Demand		# of railcars/year



# Rail Industrial Access

- Over the last four fiscal years, DRPT has allocated \$5.1M to fourteen projects

Charlotte County

Pulaski County

Clifton Forge

Roanoke

Hanover County (2)

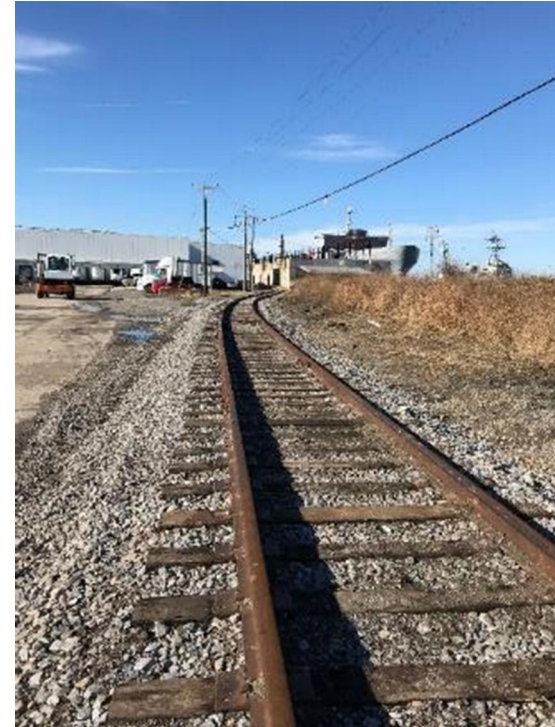
Rockingham County

Keysville

Sussex County

Norfolk (3)

- During this timeframe, RIA projects have diverted nearly 114,000 trucks from Virginia highways and created over 2,800 new jobs



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# Planning Studies 2021-2022

September 2021

- *Evaluation of VRE Commuter Rail Services to Gainesville*

November 2021

- *Passenger Rail to Bristol Cost Assessment*
- *Bedford Rail Station Cost Assessment*

January 2022

- *Commonwealth Corridor Passenger Rail Study*

July 2022

- *Roanoke-Clifton Forge Connector Bus Study*

**VIRGINIA  
IS FOR  
RAIL  
LOVERS™**



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# What is new?

- Southeast Rail Corridor Commission leads the effort to connect states across the Southeast megaregion through passenger and freight rail
- Virginia Freight Advisory Committee ensures the continuing economic competitiveness of the Commonwealth by supporting a safe, efficient, and effective freight industry
- Bipartisan Infrastructure Law includes \$102 billion in total rail funding, and DRPT is preparing to maximize its potential for Virginia rail improvements, including freight projects



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# VPRA Overview

Michael McLaughlin, Chief  
Operating Officer



# Virginia Passenger Rail Authority

- Created by 2020 General Assembly
- Given all powers necessary for carrying out its statutory purposes:
  - *Design, build, finance, and maintain rail facilities*
  - *Direct recipient of USDOT Grants*
  - *Eminent domain powers*
- Will own all rail assets and right of way
- Will partner with others to operate passenger and commuter rail service
- Governed by a 15-Member Board



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# Transforming Rail In Virginia

December 19, 2019

Virginia, CSX, Amtrak, and VRE announce landmark rail initiative, with end goal to separate freight and passenger service

March 30, 2021

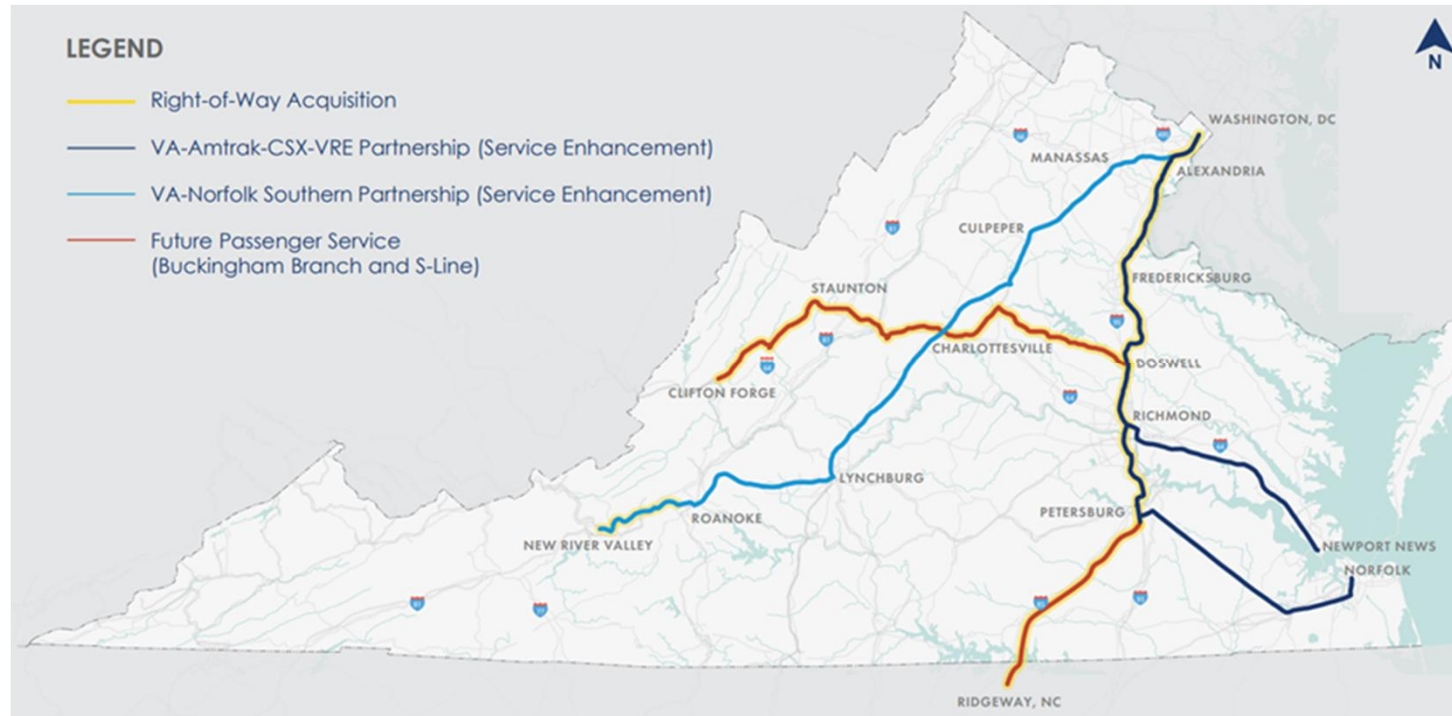
Virginia, Amtrak, VRE, CSX & US DOT Secretary Buttigieg announced the signing of the Definitive Agreements

May 5, 2021

Preliminary Agreement with Norfolk Southern Railway (NSR) to expand to New River Valley announced

January 10, 2022

Definitive agreements between VPRA & NSR were finalized on January 10<sup>th</sup>, with financial close coming in mid-2022 after further regulatory and other due diligence is complete

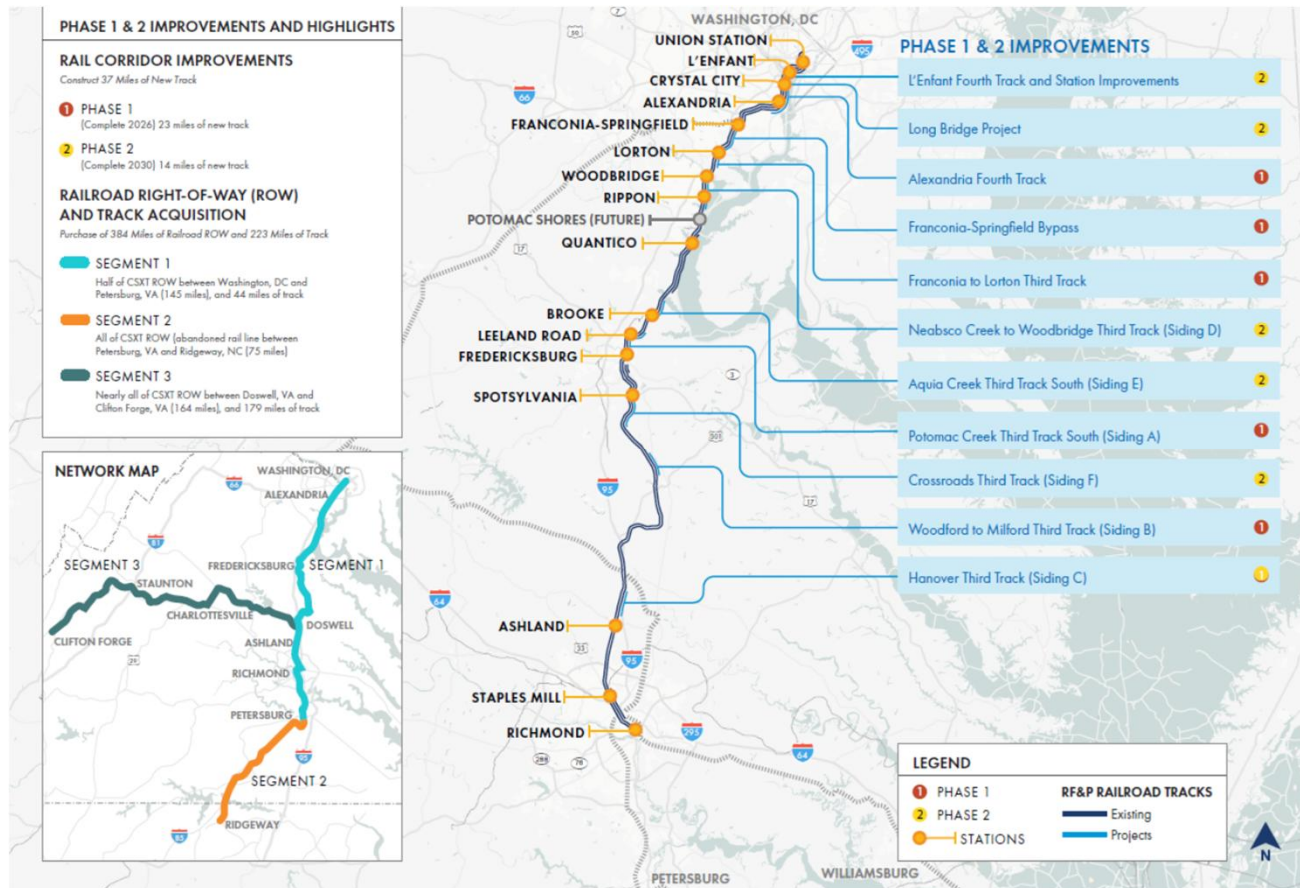


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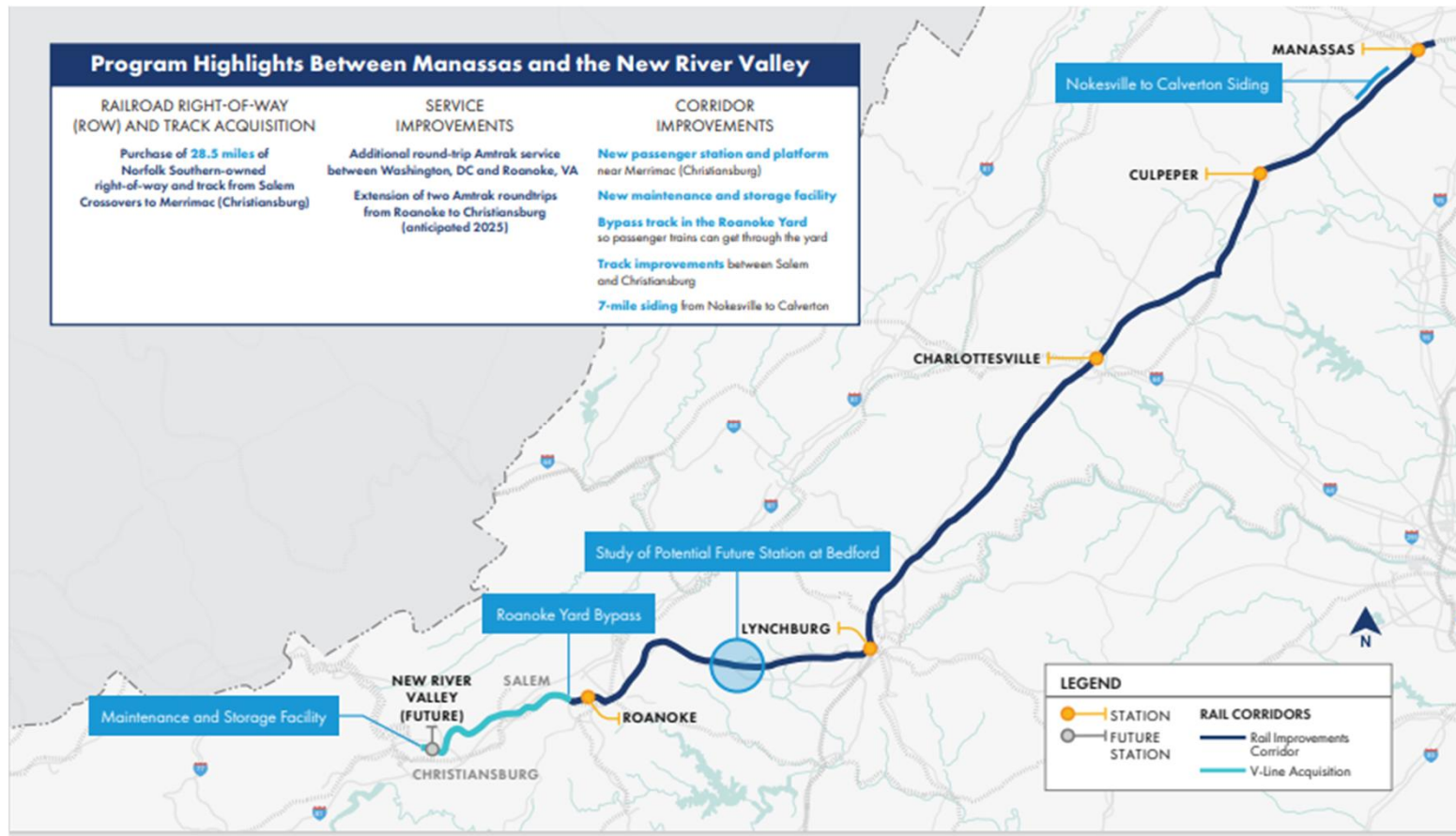


# Washington to Richmond Projects





# Western Rail Agreement with Norfolk Southern

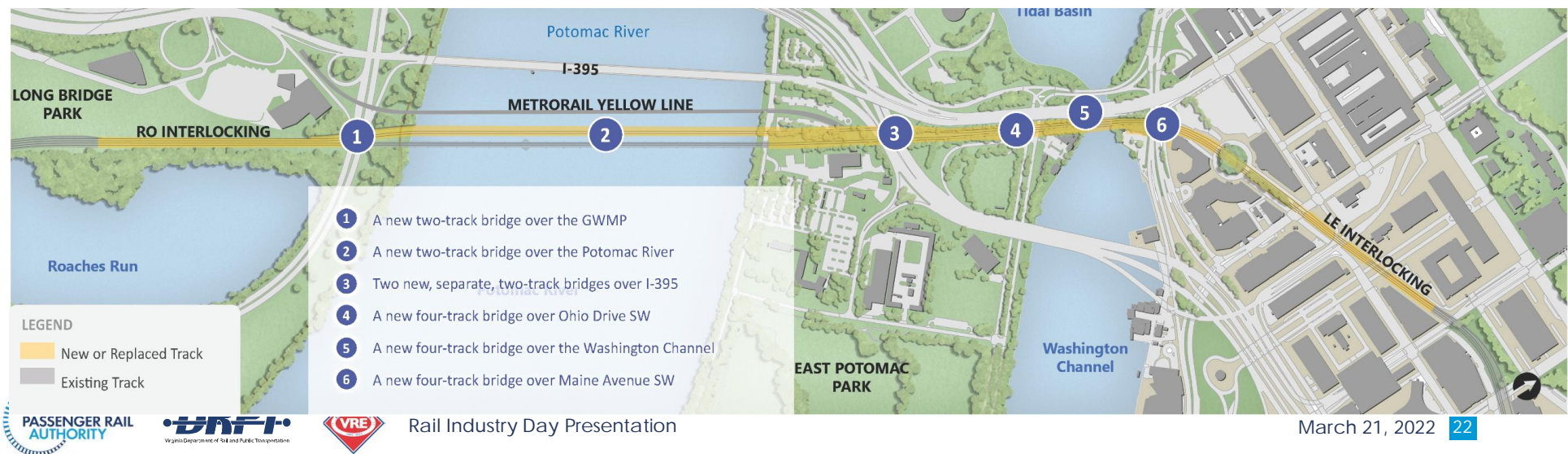


# Long Bridge Project

Katherine Youngbluth  
VPRA Director of Planning

# Long Bridge Project

- In order to add more freight and passenger rail, Long Bridge, needs to be addressed
- Long Bridge carries almost 80 trains a day over a 100-year old 2-track bridge
- The bridge is at 98% capacity during peak hours
- Environmental clearance was finalized in September 2020; VPRA began Preliminary Engineering March 2021



# Long Bridge Project

## 2016-2020 NEPA

FEIS/ROD :  
9/3/2020

Preferred Alternative  
Selected

Order of magnitude  
cost: \$2 billion

Determined  
Mitigation  
Commitments

## 2021-2023 Preliminary Engineering

PE Contract  
Award: **March 2021**

Advance Design from  
15% to 30%

Determine Project Delivery  
Method

Land Acquisition  
Activities

Begin Environmental  
Mitigations

Agreements with Partner  
Organizations

## 2023-2030 Final Design & Construction

Design-Build  
OR  
Design-Bid-Build

Land Acquisition  
Activities

Permitting

Final Design and  
Construction



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# Alexandria 4th Track (AF to RO) Project

Todd Hopkins  
VPRA Engineering Project Manager



# Alexandria 4<sup>th</sup> Track Project: “AF to RO”

- Design & construct 6 miles of fourth track between the AF (Alexandria) and RO (Rosslyn) Interlockings
- 3 Fredericksburg line tracks and 2 Manassas line tracks converge into 3 tracks at the AF interlocking in Alexandria
- To be coordinated with the Crystal City Station and Alexandria Station projects performed by VRE
- Project received a \$45M FASTLANE grant from USDOT in 2016
- When complete CSX will convey an existing track on the west to Virginia
- One of the first project segments to be advanced as part of DC2RVA and the Transforming Rail in Virginia Program



# AF to RO Project Status and Next Steps

- DC2RVA Tier II EIS complete in Sept. 2019 – environmental clearance achieved for segment
- PE plans were completed during the DC2RVA project
- Project is fully funded; project budget is \$210M (year of expenditure dollars)
- Early works project – Crashwall at Airport Access Road – completed November 2021
- CSX leading final design and construction; final design NTP issued November 2021
- Final Design estimated to be complete by mid-2023 and construction is estimated for mid-2026 completion



# Franconia- Springfield Bypass Project

# Franconia-Springfield Bypass Project

- Description: located just south of the Franconia-Springfield Station, design and construct a single track on a bypass bridge with accommodations for a future second track
- Purpose: the project will allow passenger trains to crossover to serve VRE stations on the west north of Franconia and on the east south of Franconia
- Benefit: reduce conflicts between passenger trains and freight trains



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# Franconia Bypass Status & Next Steps

- Concept level design completed
- Environmental clearance completed: Categorical Exclusion
- Project budget - \$241M (year of expenditure)
- Mixture of funding sources
- VPRA-led preliminary engineering (PE) procurement in progress
- Coordination with Franconia third track project
- Design to begin in mid-2022
- Construction anticipated to begin in 2024 with completion in 2026



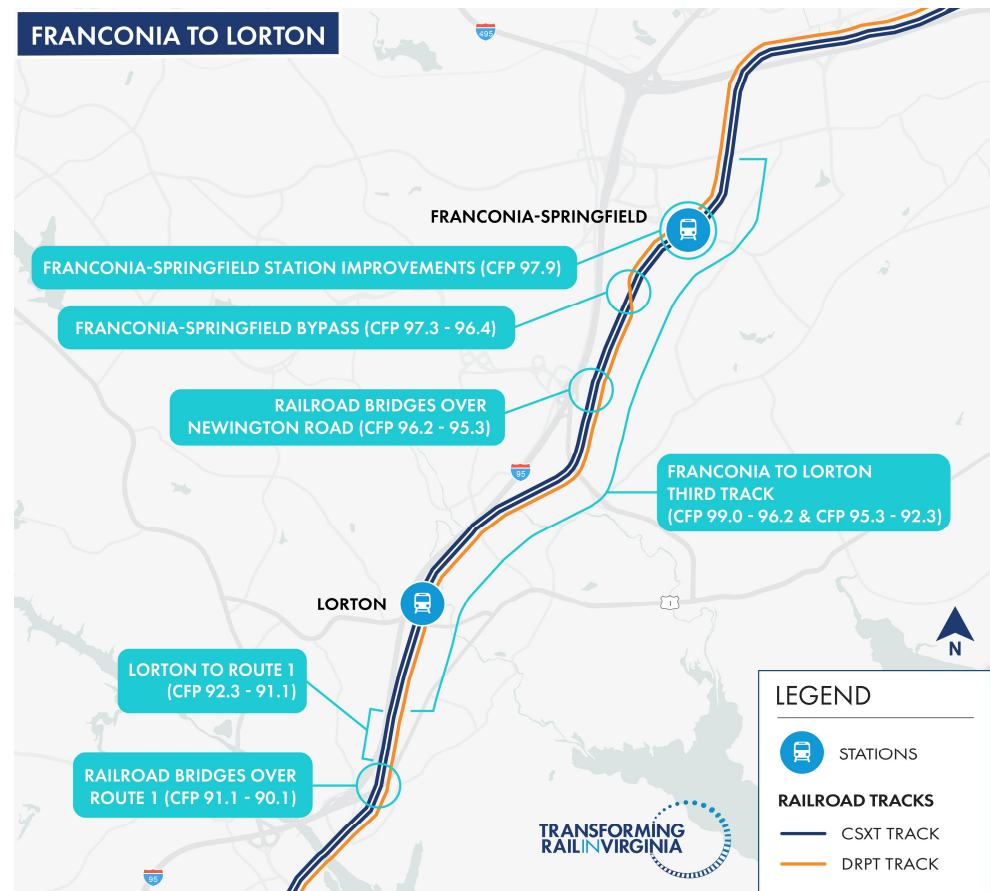


# Franconia to Lorton Third Mainline Project

Fyiad Constantine  
VPRA Engineering Manager

# Franconia to Lorton Third Mainline Project

- Project Description: CSX-led project
- Approximately 7 miles of third mainline
  - *Franconia to Lorton* (all-in budget \$208M)
  - *Lorton to Route 1* (all-in budget of \$21M)
- Replacement of undergrade railroad bridges
  - *Newington Rd. and Route 1* (with an all-in budget of \$36M and \$57M respectively)
- CSXT NTP for design by end of Q1 2022
- Construction estimated to be complete 2026
- Benefit: Improve capacity and reduce conflicts between passenger trains and freight trains



# Phase 1 & Phase 2 Siding Projects

# Phase 1 & Phase 2 Siding Projects

- Description: Phase 1 and 2 siding locations - from Woodbridge to Hanover County
- Phase 1 – Sidings A, B, & C
  - Design: 2022 – 2025
  - Construction: 2024 – 2026
- Phase 2 – Sidings D, E, & F
  - Design: 2025 – 2027
  - Construction: 2027 – 2030
- Approx. ~ \$470 Million all-in Budget (YOE Dollars).
  - Approximately 3-4 miles in length
  - Sidings D, E, A, & F connects existing 3<sup>rd</sup> Track corridor to create an almost continuous 3<sup>rd</sup> Track from Alexandria to Spotsylvania
  - Enhances capacity and fluidity for passenger and freight trains from Washington, DC to Richmond



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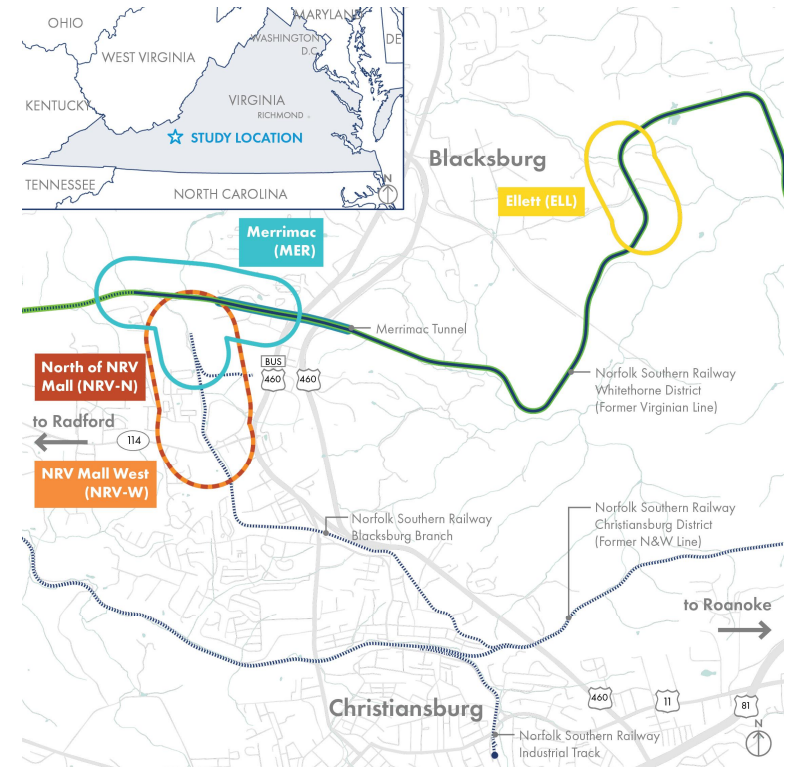
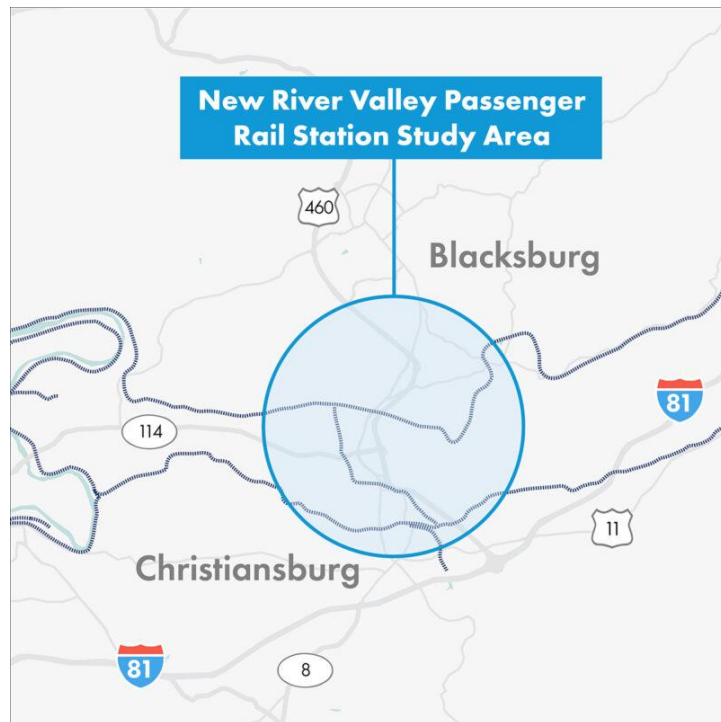
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# New River Valley Passenger Station

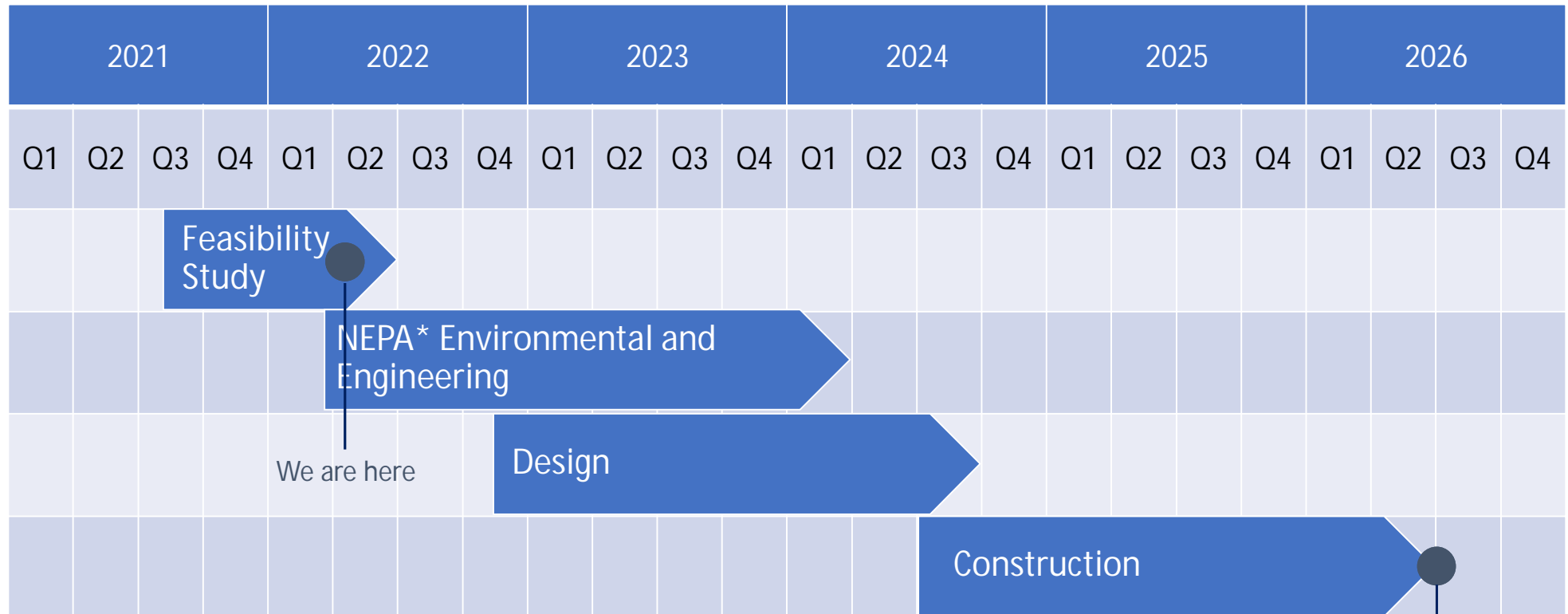
Katherine Youngbluth  
VPRA Director of Planning



# New River Valley Passenger Station



# New River Valley Passenger Station



We are here

\* National Environmental Policy Act (NEPA)

Please note that this is an estimated timeline.

Station Opening



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# Richmond to Raleigh Corridor

Jason Orthner  
NCDOT Rail Division Director

# Southeast Corridor Development

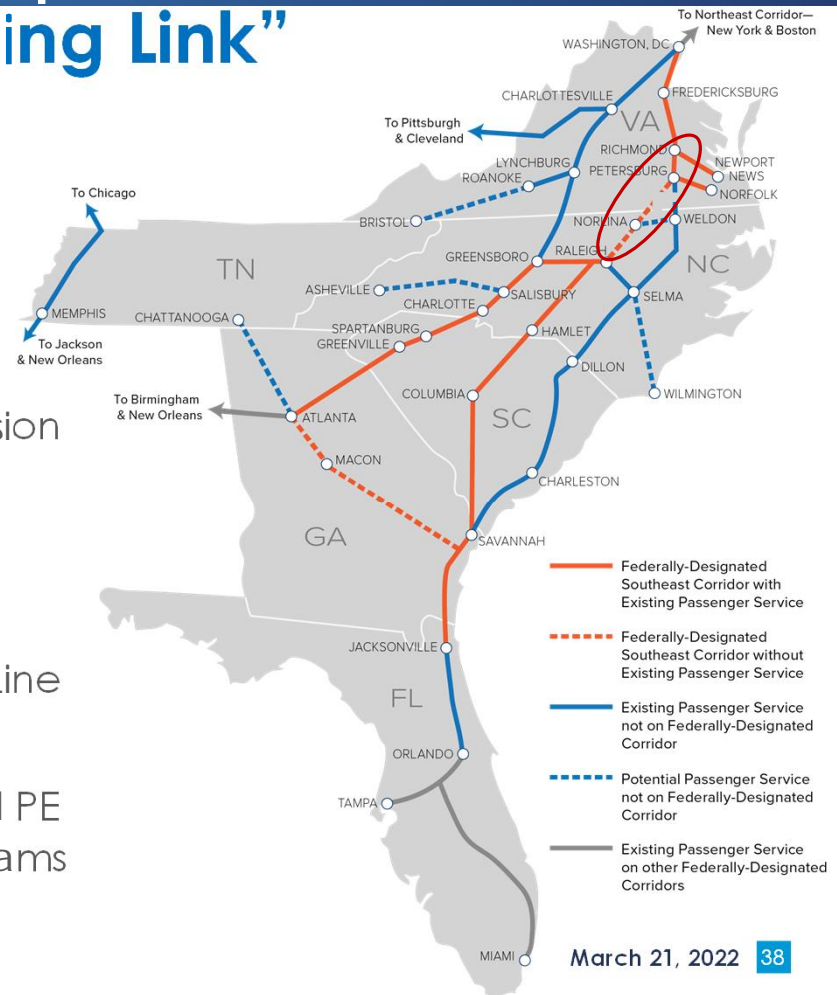
## Richmond to Raleigh - the “Missing Link”

- 1992 FRA designated the Southeast Corridor
- 2002 Charlotte to DC Tier I Record of Decision
- 2017 Raleigh to Richmond Tier II Record of Decision

- Positions for significant federal funding for design, ROW, and construction
- 110 mph max speed corridor; over one hour reduction in travel time between NC and VA

2020 NCDOT wins CRISI grant for purchase of S-Line

2021 NCDOT & VPRA apply for \$57.9M in federal PE funding FY 21 CRISI and SOGR grant programs



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# Richmond-Raleigh Activities

## Partnership between NCDOT and VPRA

- Corridor acquisition underway
- Service development underway
- Corridor photogrammetry / survey underway
- Grant application for 30% engineering submitted
  - 162 miles of railroad engineering & survey
  - 80 miles of roadway engineering & survey
- Broad community engagement ongoing
- Planning for future grants and matching funds
- Spring/Summer 2022 – project industry day



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# VRE Overview

Rich Dalton, Chief Executive Officer

# VRE Governance

- Joint Project of NVTC and PRTC
- Commissions own VRE, but delegate many actions to the Operations Board through the VRE Master Agreement
- The Operations Board consists of Commission board members from VRE jurisdictions plus the Chairman of CTB or designee
- Operations Board coordinates development, operation of the service, fiscal oversight



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# VRE Fast Facts

- Providing commuter rail service since 1992  
*Operates on existing railroad tracks*
- Serving Washington, D.C. and Northern Virginia  
*Carries long-distance commuters to D.C., Arlington and Alexandria*
- Consisting of two lines, 90 track miles  
*Adds peak capacity to I-95/I-395 & I-66 corridors*
- Providing 20,000 daily trips (pre-pandemic)  
*Carries commuters who would otherwise drive alone in cars*



# VRE Capital Improvement Program

*amounts in millions of \$*

Project Type	Project Cost	Funded	Unfunded
Asset Management	\$ 77.8	\$ 77.8	
Expansion	\$ 894.9	\$ 521.9	\$373.0
Replacement & Rehabilitation	\$ 135.0	\$ 135.0	
Other	\$ 1.7	\$ 1.7	
Total	\$1,109.4	\$ 736.4	\$373.0



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# VRE Development Division



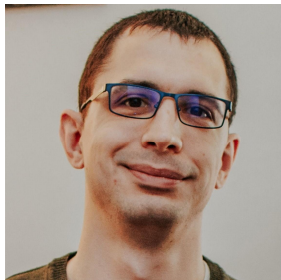




# VRE Program Overview

Dallas Richards, Chief Engineer

# VRE Project Managers



Jason Bortz, PE

- Franconia-Springfield Station Improvements
- Alexandria Station Improvements



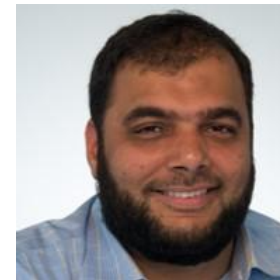
Kip Foster

- Quantico Station Improvements
- Potomac Shores Station
- Fredericksburg Station Rehabilitation



Chris Kocher, PE

- Crystal City Station Improvements
- Lifecycle Overhaul and Upgrade Facility
- New York Avenue Midday Storage Facility



Adeel Mysorewala, PE

- Broad Run Expansion
- Manassas Park Parking Expansion
- Rolling Road Station Improvements



Nick Ruiz, AICP

- Crossroads Maintenance and Storage Expansion

Find all VRE projects at <https://projects.vre.org/list>



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# Construction Underway



QUANTICO



ROLLING ROAD



LIFECYCLE OVERHAUL & UPGRADE  
FACILITY



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# Fredericksburg Station Rehabilitation



- East and West Platform Extensions & Repairs

- Repairs to Sophia St. and Charles St. Bridges

- Construction to Begin Summer 2022

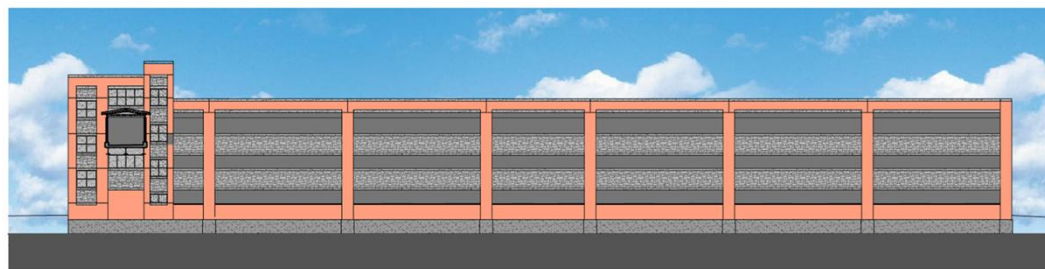
- CSXT tracks
- Existing platform
- Existing canopies
- Platform repairs/extensions
- Bridge repairs



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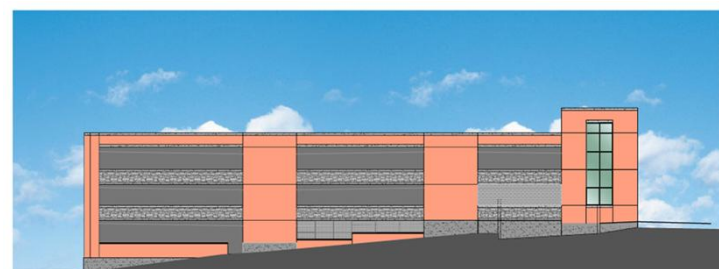
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# Manassas Park Parking Expansion



1 EAST ELEVATION  
A201 SCALE: 1/8" = 1'-0"

- New parking garage and pedestrian bridge
- Final design and permitting underway
- Construction IFB in Q2 2022



2 NORTH ELEVATION  
A202 SCALE: 1/8" = 1'-0"

## Anticipated Project Schedule

Phase	Start Date	Finish Date
Development	06/17/2016	02/28/2018
Property Acquisition	07/02/2018	02/01/2021
Final Design	09/21/2018	09/05/2022
Construction	09/07/2022	09/04/2024



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# Crystal City Station Improvements



- Station relocation and expansion
  - NEPA review completed
  - Final design underway
- Next expected procurement will be related to construction (RFP for construction management and IFB for construction)

## Anticipated Project Schedule

Phase	Start Date	Finish Date
Development	12/01/2016	07/01/2021
Property Acquisition	07/01/2021	07/01/2022
Final Design	11/01/2021	05/16/2023
Construction	08/15/2023	10/02/2025



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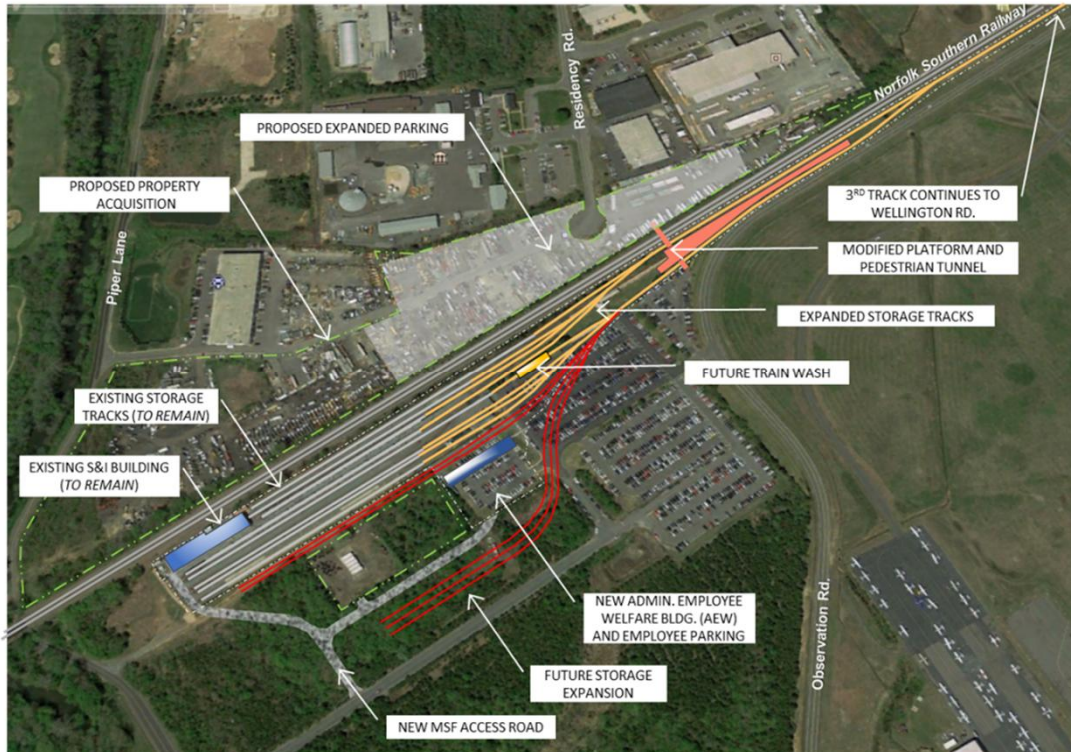




# Broad Run Expansion L'Enfant Station & 4th Track

Christine Hoeffner, Manager, Project  
Development

# Broad Run Expansion



- Expansion includes station, equipment storage facility, parking and employee buildings, plus new track in Norfolk Southern right-of-way
- Final design underway

Anticipated Project Schedule		
Phase	Start Date	Finish Date
Development	08/21/2017	09/11/2020
Property Acquisition	08/21/2017	10/14/2022
Final Design	10/18/2021	04/17/2024
Construction	07/11/2024	02/19/2027

# L'Enfant Station & 4<sup>th</sup> Track



- Station relocation and expansion plus 4<sup>th</sup> track from LE to VA interlockings
  - Alternatives analysis and conceptual design underway
  - NEPA/preliminary engineering to begin later in 2022
- Project is closely coordinated with Long Bridge Project
- Next expected procurement will be related to final design and construction

Anticipated Project Schedule		
Phase	Start Date	Finish Date
Development	11/06/2017	01/01/2024
Final Design	07/03/2023	05/01/2025
Construction	05/01/2025	06/05/2028



# DRPT Procurement

Melissa Myers, Procurement Officer

# Proposed DRPT Rail GPC RFP Schedule

- |                                     |                            |
|-------------------------------------|----------------------------|
| ■ Issue Date of RFP                 | April 1, 2022              |
| ■ Pre-Proposal Conference           | April 13, 2022             |
| ■ Deadline for receipt of Proposals | May 6, 2022 at 3:00pm EST  |
| ■ Oral Presentations (if needed)    | Week of June 6, 2022 **    |
| ■ Negotiations                      | Week of June 13, 2022 **   |
| ■ Proposed Contract Award           | Beginning of July, 2022 ** |

\*\* These dates may change



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# DRPT Important Websites

- Doing Business Within Virginia  
<https://www.virginia.gov/services/do-business-with-virginia/>
- eVA  
<https://eva.virginia.gov/index.html>
- SWaM Certification  
<https://www.virginia.gov/services/swam-and-micro-certification/>
- Department of Small Business & supplier Diversity  
<https://www.virginia.gov/agencies/departments-of-small-business-and-supplier-diversity/>
- \*\*VDOT Conflict of Interest Policy  
[http://www.virginiadot.org/business/resources/APD\\_Docs/APD\\_Office\\_Page/IIM-APD-2.2\\_Final\\_11-9-2017.pdf](http://www.virginiadot.org/business/resources/APD_Docs/APD_Office_Page/IIM-APD-2.2_Final_11-9-2017.pdf)





# Questions?

Melissa Myers

[melissa.myers@drpt.Virginia.gov](mailto:melissa.myers@drpt.Virginia.gov)

[www.drpt.virginia.gov](http://www.drpt.virginia.gov)

[www.drpt.virginia.gov/rail/transforming-rail-in-virginia/](http://www.drpt.virginia.gov/rail/transforming-rail-in-virginia/)

**\*\*Anything pertaining to the VDOT Conflict of Interest Policy, please email Melissa Myers directly.**



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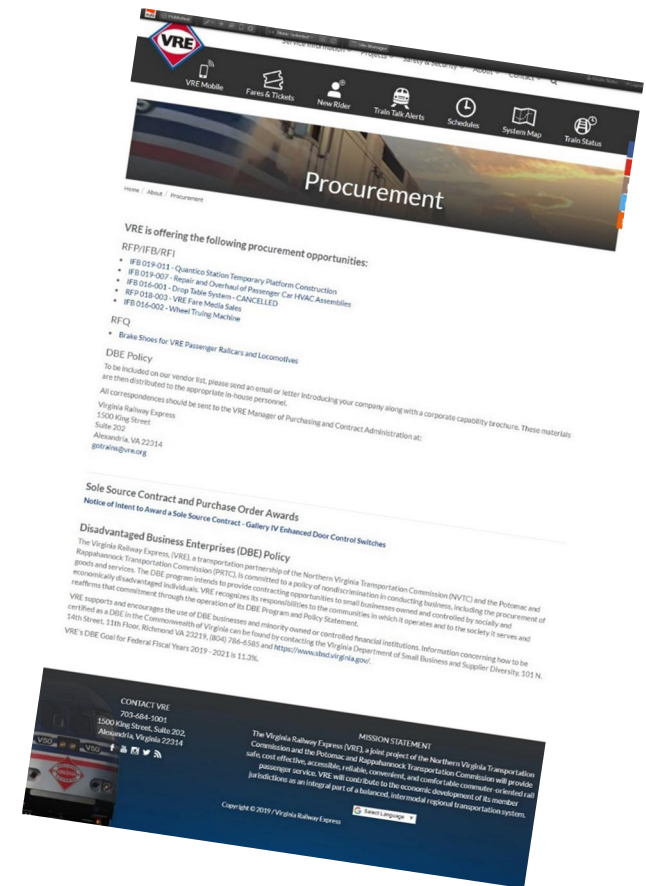
# VRE Procurement

Kristin Nutter, Manager

Purchasing and Contract Administration

# Advertising Methods

- VRE's Website:  
[WWW.VRE.ORG/ABOUT/PROCUREMENT](http://WWW.VRE.ORG/ABOUT/PROCUREMENT)
- VRE's LinkedIn Site:  
[WWW.LINKEDIN.COM/COMPANY/VIRGINIA-RAILWAY-EXPRESS](http://WWW.LINKEDIN.COM/COMPANY/VIRGINIA-RAILWAY-EXPRESS)
- Virginia's eProcurement Portal:  
"eVA" [EVA.VIRGINIA.GOV](http://EVA.VIRGINIA.GOV)



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# Current & Upcoming Procurements

## CONSTRUCTION & ENGINEERING

- Fredericksburg Station Rehabilitation
- Construction Management Services for Manassas Park Parking Expansion
- Construction of Manassas Park Parking Expansion
- Program Management Consulting Services

## OPERATIONS/MECHANICAL

- Locomotive Master Controllers
- Renewal of Locomotive Head End Power Engine Systems
- Forklift Trucks



# Current & Upcoming Procurements

## FACILITIES MAINTENANCE

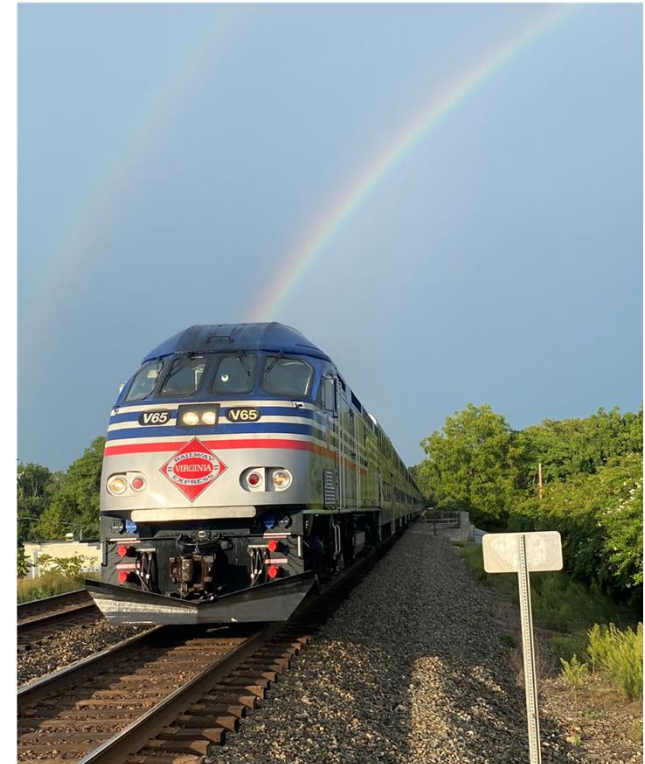
- Modernization of VRE Woodbridge Station East Elevator
- Station Tactile Warning Surface Tile Replacement

## ACCOUNTING & FINANCE

- Bond Trustee Services
- Banking Services

## INFORMATION TECHNOLOGY

- Yard Security Camera System Power and Network Infrastructure
- Variable Messaging System Replacement



# DBE & SWaM Participation Encouraged



- DBE is a program of the United States Department of Transportation
- VRE's DBE goal for federal fiscal years 2022 - 2024 is 14.1% for federally-assisted contracts
- Prior DBE goal was 11.3%

- SWaM is a state program of the Commonwealth of Virginia
- Master Agreement with DRPT for the use of Commonwealth Transportation Funds encourages VRE to seek and use certified SWaM
- Bidders/offerors required to identify within their bid/proposal the DBE and SWaM-certified businesses included on their team



*Virginia Department of Small Business & Supplier Diversity certifies DBE and SWaM and maintains a directory of certified businesses*



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# John Kostyniuk

VPRA Procurement Officer



# VPRA Procurement

- Procurement Policies are being established
- Excited to start procuring services as part of the Transforming Rail in Virginia (TRV) program
- ETA for first procurements, including engineering, planning, and consulting services is Summer of 2022
- Contact: [John.Kostyniuk@vptra.virginia.gov](mailto:John.Kostyniuk@vptra.virginia.gov)
- Opportunities: [Current RFP's - Virginia Passenger Rail Authority \(vapassengerrailauthority.org\)](http://vapassengerrailauthority.org)
- Supplier Diversity (DBE/SWaM)
- Community and business relationships
- Opportunities as prime/subcontractor (second and third tier)





# Virginia Department of Small Business and Supplier Diversity (SBSD)

Richard Gordon

Transportation Business Development  
Specialist (NOVA and Culpeper Districts)

# SBSD Agency Mission

*To promote access to the Commonwealth of Virginia's contracting opportunities and ensure fairness in the procurement process*



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# SBSD Agency Mission (Continued)

## Certification

- Micro, Small, Women and Minority Owned (SWaM) and
- Disadvantaged Business Enterprise (DBE)

## Business Development and Outreach

- Workshops/training, access to resources and one-on-one business counseling sessions

## Access to Capital

- Virginia Small Business Financing Authority (VSBFA)

## Advocacy

- Legislation, Policy and Facilitation



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# Swam Certification

## Small, Women-owned and Minority-owned (SWaM) Certification

- *The Commonwealth of Virginia's small business program*
- *To enhance procurement and contracting opportunities for SWaM businesses participating in state-funded projects*



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# SWaM Certification (Continued)

- Small Business: No more than 250 employees OR No more than \$10 Million in gross receipts averaged over the 3-year period prior to certification application
- Women-Owned Business: At least 51% owned and controlled by one or more women who are U.S. citizens or legal resident aliens
- Minority-Owned Business: At least 51% owned and controlled by one or more minorities who are U.S. citizens or legal resident aliens
- Micro Business Certification: No more than 25 employees AND no more than \$3 Million in average annual revenue over the 3-year period prior to certification application



# What is DBE?

- The Disadvantaged Business Enterprise (DBE) Program is a federally mandated program for state and local transportation entities that receive U.S. Department of Transportation funding/assistance
- Its purpose is to increase the participation of certified DBEs on federally-funded/assisted projects



# What is DBE? (Continued)

The DBE Program Typically Applies to:

State Highway/State/Local Departments of Transportation (VDOT, MDOT, DDOT)

- For the design, construction, and maintenance of roads and bridges

Local/Regional Transit Agencies (WMATA)

- For the design, construction, and maintenance of transit systems (transit vehicles and other equipment)

Airports (MWAA, BWI)

- For the design and construction of aviation infrastructure (runways/airfield and/or aviation safety and security improvements)



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# Qualifying as a DBE

A business must be at least 51% owned and controlled by socially and economically disadvantaged individuals

## Disadvantaged

DBE Program presumes certain groups disadvantaged

- Asian-Pacific Americans
- Black Americans
- Hispanic Americans
- Native Americans
- Subcontinent Asian-Pacific Americans
- Women



# Qualifying as a DBE

Persons who are not members of one of the above groups and own and control their business may also be eligible if they establish their "social" and "economic" disadvantage

## Personal Net Worth

Disadvantaged 51% owner(s) personal net worth cannot exceed \$1.32 million to be considered disadvantaged

## Business Size

- Based on SBA Small Business Size Standards by NAICS code (includes firm and all affiliates)
- Annual gross receipts cannot exceed \$26.29 million in the previous three fiscal years (\$56.42 million for airport concessionaires in general with some exceptions)



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# Qualifying as a DBE

## Photo ID and Proof of US Citizenship Status

Must provide proof of citizenship (Passport, Permanent Resident Card, Certificate of Naturalization)

## Burden of Proof

The Disadvantaged 51% owner(s) must document and prove that they have ownership and day-to-day management and control of the firm; and that the firm meets all requirements for DBE certification

## Home State First Rule

Firms located outside of the Commonwealth of Virginia must be DBE certified by their "Home State" before they can apply for DBE certification in Virginia



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# SBSD Support for DBE/SWaM Firms

- Listing in Statewide DBE UCP Directory
- Technical/management review and assistance
- Certification support
- One on one counseling to DBE/SWaM vendors
- Facilitate connections between DBE firms and federally funded projects, prime contractors and appropriate transportation agencies



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# Certification Steps

SBSD has created a “Certification Application Portal” that will allow businesses to apply for certification with the Commonwealth of Virginia through a completely online process

[www.certification-app.sbsd.virginia.gov](http://www.certification-app.sbsd.virginia.gov)



Business Owners should gather all required information/documents for certification prior to beginning the certification process

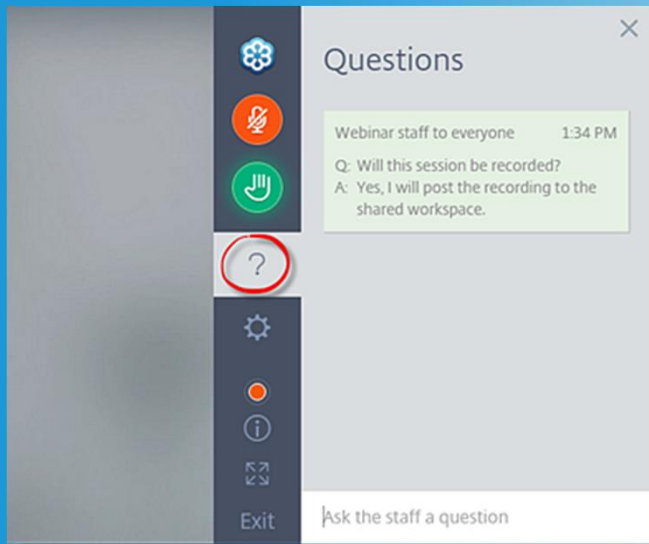
\*\*\*Contact SBSD for assistance with required documents\*\*\*



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# Questions?



Virginia Department of Rail and Public Transportation

[www.drpt.virginia.gov](http://www.drpt.virginia.gov)



[vapassengerrailauthority.org](http://vapassengerrailauthority.org)



[www.vre.org](http://www.vre.org)



[www.sbsd.virginia.gov](http://www.sbsd.virginia.gov)



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# Rail Industry Day 2022

*Working. Together.*

March 21, 2022

*Presented by Virginia Department of Rail and Public Transportation, Virginia Railway Express & Virginia Passenger Rail Authority*

