



# Rail Industry Day 2022 Summary

Draft – March 2022

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# About Rail Industry Day

On March 21, 2022, the Virginia Passenger Rail Authority (VPR), Virginia Railway Express (VRE), and Virginia Department of Rail and Public Transportation (DRPT) hosted the third annual Rail Industry Day, held virtually from 10 a.m. to 12 p.m. The agencies led a presentation including upcoming projects and solicitations for development of rail investments in the Commonwealth, engaging industry leaders in a discussion on business opportunities.

Rail Industry Day attendees learned about upcoming procurements related to the Commonwealth's \$4 billion Transforming Rail in Virginia (TRV) program. Under this program VPR, as well as their partners VRE, CSX Transportation and Amtrak, will develop projects to improve rail transportation in Virginia including new track construction, bridges and facilities. Rail Industry Day also featured VRE's upcoming capital program, highlights of DRPT's rail program, North Carolina DOT's key rail projects, agency procurement policies, and subcontractor utilization goals for firms qualifying under the federal Disadvantaged Business Enterprises or state Small, Women-owned and Minority-owned programs.

Attendance was free and open to all members of the consultant and contractor community. Firms were asked to limit participation to two staff members.

**A recording of the event can be viewed here:**

<https://www.youtube.com/watch?v=klz9Kf1eYw>

FIGURE 1. RAIL INDUSTRY DAY PROMO IMAGE



# Topics Covered

## 1. DRPT Overview and Program

- a. DRPT Overview *(Presenter: Jennifer DeBruhl)*
- b. General Planning Consultant Contract *(Presenter: Emily Stock)*
  - i. Background
  - ii. DRPT/VPRA Roles
  - iii. State of Rail in Virginia
  - iv. How DRPT Uses the Existing GPC Contract
  - v. Virginia Statewide Rail Plan
  - vi. Shortline Railway Preservation Fund
  - vii. F.R.E.I.G.H.T.
  - viii. Rail Industrial Access
  - ix. Planning Studies, 2021–2022
  - x. What is New?

## 2. VPRA Overview and Program *(Presenter: Michael McLaughlin and staff)*

- a. VPRA Overview
- b. Transforming Rail in Virginia
- c. Washington to Richmond Projects
- d. Western Rail Agreement with Norfolk Southern
- e. Long Bridge Project *(Presenter: Katherine Youngbluth)*
- f. Alexandria Fourth Track (AF to RO) Project *(Presenter: Todd Hopkins)*
- g. Franconia-Springfield Bypass Project
- h. Franconia to Lorton Third Mainline Project *(Presenter: Fyiad Constantine)*
- i. Phase 1 & Phase 2 Siding Projects
- j. New River Valley Passenger Station *(Presenter: Katherine Youngbluth)*
- k. Richmond to Raleigh Corridor *(Presenter: Jason Orthner, NC DOT)*

## 3. VRE Overview and Program *(Presenter: Rich Dalton)*

- a. VRE Governance
- b. VRE Fast Facts
- c. VRE Capital Improvement Program
- d. VRE Development Division
- e. VRE Project Managers *(Presenter: Dallas Richards)*
- f. Construction Underway
- g. Fredericksburg Station Rehabilitation
- h. Manassas Park Parking Expansion
- i. Crystal City Station Improvements
- j. Broad Run Expansion *(Presenter: Christine Hoeffner)*
- k. L'Enfant Station and Fourth Track

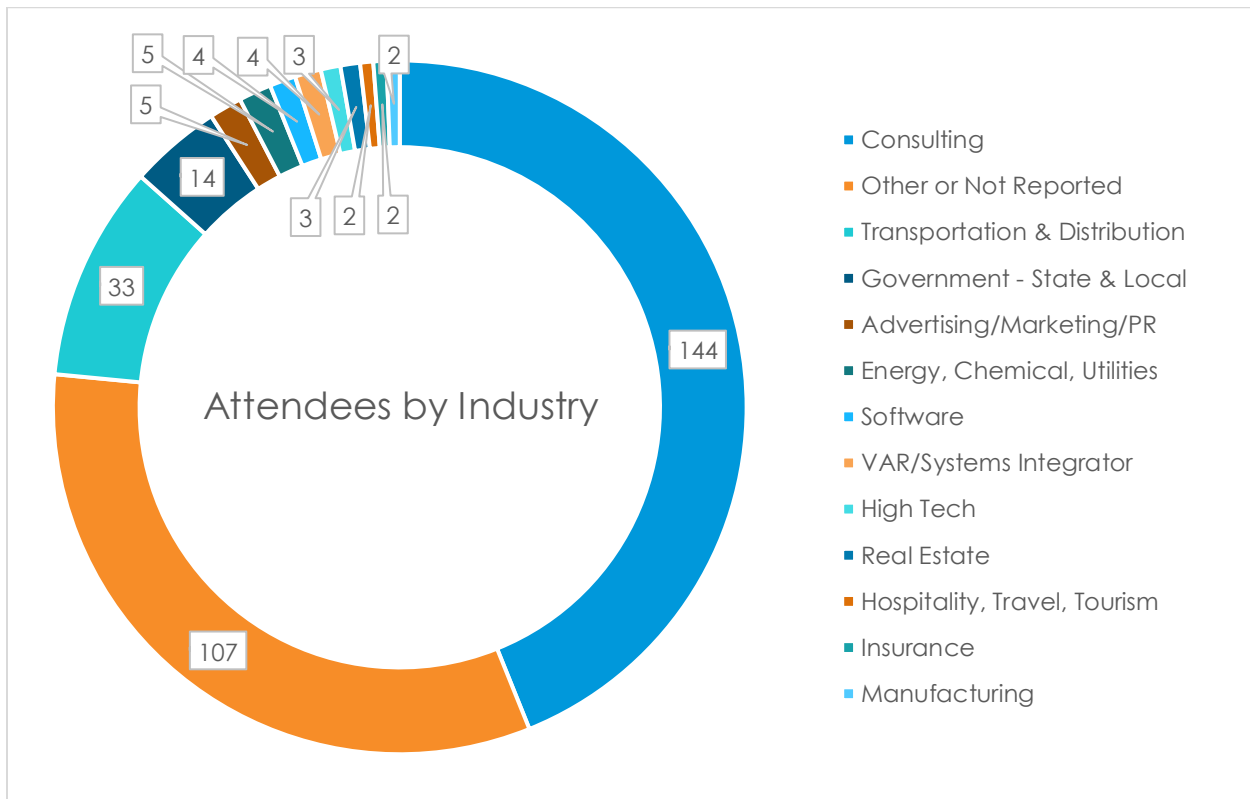
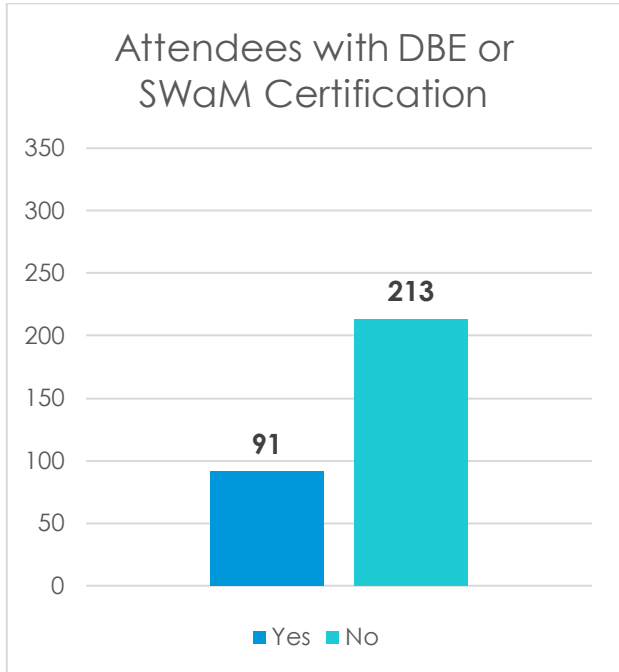
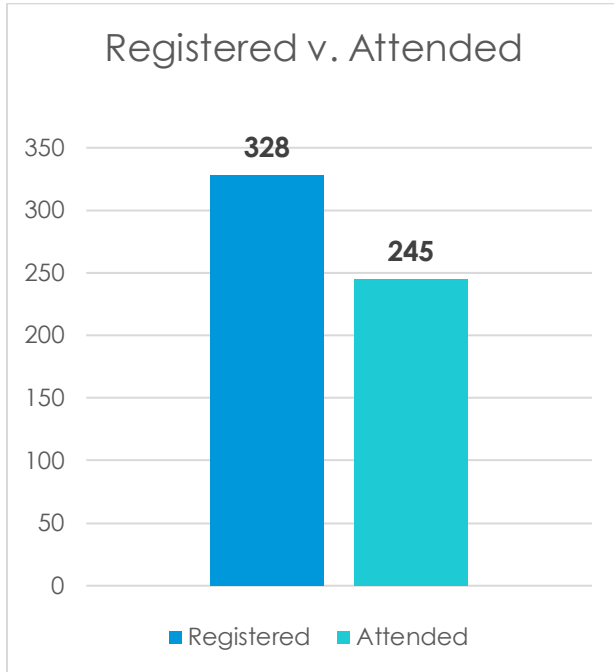
## 4. Procurement Officers

- a. DRPT Procurement *(Presenter: Melissa Myers)*
  - i. Proposed DRPT Rail GPC RFP Schedule
  - ii. DRPT Important Websites
  - iii. Questions?
- b. VRE Procurement *(Presenter: Kristin Nutter)*
  - i. Advertising Methods
  - ii. Current and Upcoming Procurements
  - iii. DBE and SWaM Participation Encouraged

- c. VPRA Procurement *(Presenter: John Kostyniuk)*
- 5. Department of Small Business and Supplier Diversity** *(Presenter: Richard Gordon)*
  - a. SBSB Agency Mission
  - b. SWaM Certification
  - c. What is DBE?
  - d. Qualifying as a DBE
  - e. SBSB Support for DBE/SWaM Firms
  - f. Certification Steps
- 6. Question and Answers**
  - a. Contact Information

# Attendance

## By the Numbers



## Companies Represented

- 95 Traffic Safety Supply
- AAR
- ABB Inc
- AECOM
- ALA
- Aldridge Electric
- Allan Myers Inc.
- Alpha Corporation
- American Geotechnical & Environmental Services, Inc.
- Amtrak
- Aon
- Apex Petroleum Corporation
- Appian Corporation
- Apple Designs, Inc.
- Applied Technology Services
- Approved Engineering Solutions, Inc.
- Arcadis
- Archer Western Constr
- Arup
- ATCS, PLC
- Atkins
- Avid Core
- Axis GeoSpatial LLC
- Bandit Transportation
- Belstar, Inc.
- Bergmann / Colliers Engineering and Design
- Bowman Consulting Group
- Branch Builds
- Branch Civil, Inc.
- Branch Manager
- BREE & Associates, Inc.
- Buckingham Branch Railroad
- C3M Power Systems LLC
- Carolyn Wong
- CDM Smith
- Cecil Jenkins & Associates, Inc.
- Century Engineering, LLC
- Chemung Contracting Corporation/Cedar Mountain Stone
- Clark Construction Group, LLC
- Clever Devices, Ltd.
- Coastal Resources, Inc.
- Colliers Engineering & Design
- COMPUTERS AMERICA, INC DBA COMPUTERLAND OF WOODBRIDGE
- Conti Civil, LLC.
- CSX Transportation Inc.
- Daktronics, Inc
- DCS
- Delmarva Rail Passengers Association
- Delon Hampton & Associates
- Dewberry Engineers Inc.
- di Domenico + Partners
- Diamond's Management Group, Inc.
- Digital Mobile Innovations LLC (DMI)
- Dimensional Concepts, LLC
- District Safety Products
- Dovetail Cultural Resource Group
- Dulles Geotechnical and Material Testing Services Inc
- Economist
- ECS Mid-Atlantic
- Electro Techno
- EXP US Services
- Fairwater Associates
- FAY Southeast, Inc.
- Fehr & Peers
- FIRM Advisors, LLC
- Fluor
- Foursquare ITP
- Froehling & Robertson, Inc.
- Fuller Perez, LLC
- Gannett Fleming, Inc
- GCF Track Services, Inc.
- Gensler
- Global Geotechnical Consultants
- Gordon
- Haley & Aldrich, Inc.
- Hatch
- HDR Engineering, Inc.
- Herzog Contracting Corp.
- Hill International, Inc.
- HNTB
- Holland Co
- IMS
- InBuildingRadio
- InfraStrategies
- Insight
- Jacobs Engineering Group
- Jensen Hughes
- JMT
- Justice & Sustainability Associates, LLC
- KCI Technologies, Inc.
- Keolis Rail Services Virginia
- Keville
- KGP Design Studio, LLC
- Kiewit Infrastructure South Co.
- Kimley-Horn
- Kokosing Construction Co
- KPMG
- KTC Plan
- KWEST GROUP
- Lail Bridge Forms
- Link-Belt Mid Atlantic

- Lochmueller Group
- Luck Stone
- LW Survey
- M.C. Dean, Inc.
- Manhattan Construction
- Marine Tiger Technologies
- MBP
- McDonough Bolyard Peck
- McGuireWoods Consulting LLC
- McKissack and McKissack
- Mead & Hunt
- Menards Rail
- Michael Baker International
- Moffatt & Nichol
- Monash Advisory Group
- Mott MacDonald
- New River Valley Passenger Rail
- Nossaman LLP
- Octane Public Relations
- Omni Strategy
- Omnium Infrastructure Solutions
- Oracle Construction & Engineering
- OST, Inc.
- OTG Energy Works
- Parsons Transportation Group
- Patrick Engineering Inc.
- Pivotal Point, LLC
- Precision Logistics LLC
- Precision Measurements, Inc.
- PrimCorp, LLC
- PrimECS LLC
- PRR
- Pulsar Advertising
- Quality Pipe Cleaning Co., Inc
- Quinn Consulting Services, Inc.
- RailPros, Inc.
- Railroad Construction Company, Inc.
- Railroad Consultants, PLLC
- Railroad Software
- Raul V. Bravo + Associates, Inc.
- RES
- Revella Consulting Group
- Rice Associates, Inc.
- Richmond Railroad Museum
- RK&K
- RT Consulting and Training, Inc
- RVB+A
- S Q Consultants
- Sheladia Associates
- Shirley Contracting Company, LLC
- Siddall Communications
- Siemens Mobility, Inc.
- Skanska USA Civil
- Smart Simple Solutions LLC
- Stacy and Witbeck
- Stantec Consulting Services, Inc. - Virginia Beach
- Sterile Services Co.
- STV Incorporated
- Sylvesters LLC
- SYSTRA - International Bridge Technologies
- SZ PM Consultants, Inc.
- T.Y. Lin International
- T3 Design Corporation
- TechCORE MSS
- Terra Site Constructors, LLC
- Terracon Consultants, Inc.
- The Middlesex Corporation
- The Miles Agency
- The Palmer Company, Inc
- Thomas E. Frawley Consulting, LLC
- Three Oaks Engineering
- TranSystems
- Traylor Bros., Inc.
- TRC
- Trimble
- Unified Industries Inc.
- United Region Transit Services
- Urban Engineers, Inc.
- VHB
- Visit Virginia's Blue Ridge
- Volkert, Inc.
- Wallace Montgomery
- Wetland Studies and Solutions, Inc.
- Whitman, Requardt and Associates, LLP
- Woodruff Company Engineered Solutions, Inc.
- Woolpert, Inc.
- WRA
- WSP USA
- YME Corporation



# Summary of Questions

Responses to questions can be heard via the event recording. Questions begin at the 1:16:44 time stamp here: <https://youtu.be/klz9Kfj1eYw?t=4604>

**Is it possible to qualify for DBE, but not for SWaM?** Answered verbally

**Can you send the link of this presentation to all participants?** Yes, that will be provided to everyone post event

**Lots of projects, design mentioned, how will the construction management and or construction inspection be procured, through your current contracts or will they be project specifics?** VPRA is currently developing a procurement methodology. More design needs to be completed to assess needs.

**Can a list of attendees for Industry Day be shared?** We will be sharing a list of participants post event (at least those that indicated their contact info could be shared)

**Can you provide any guidance regarding conflict of interest with other procurements on the program management procurement?** Answered verbally

**@Melissa Myers, does DRPT use your GPC for similar scope to VRE's?** Answered verbally

**How doe each of the groups put their RFPs together (independently, outside consultant, other)?** Answered verbally

**Contact information: Arthur Jones-Dove, with Atkins. Arthur.jonesdove@atkinglobal.com; 202-821-9637 and can be shared.** Thanks

**What are the opportunities for ROW appraisals and appraisal reviews?** Answered verbally

**Will the Long Bridge Project include a PLA?** Answered verbally

**Hello ... in your planning so far, do you have a proposed operating hours and pickup/drop-off schedule for the NRV station? Just curious. Thank you.** No, we are currently in the study phase of the new NRV station. Hours and schedules have not been determined

**Franconia Bypass procurement method?** As a relatively new Authority, we are currently developing the procurement methodology.

**Will this PPT be available afterwards?** The PowerPoint will be shared with all participants following the event

**What is NEPA?** NEPA = National Environmental Policy Act

**Ali Ahmadi, Dulles Geotechnical a DBE, MBE, SWAM geotechnical engineering firm, how will be able to help you?** [aahmadi@dullesgeotechnical.com](mailto:aahmadi@dullesgeotechnical.com) Hoping the presentation will help clarify that for you

**Will there be an established SwAM and DBE goal for the procurements mentioned today?** Answered verbally

**We are a DBE business. How do we partner with Prime contractors for the various projects?** Answered verbally

**Will you have "match making" sessions during the pre-proposal meetings to facilitate teaming with DBEs/SWaMs on these major opportunities?** Answered verbally

**What is the best way to keep track of project lettings and how DBE can get involved in these projects?** Answered verbally

**What is the difference from the GPC RFP for transit services out now and the GPC RFP coming out in April?** Transit: managed by DRPT Transit Division and deals with public transportation, aka "transit" - WMATA (Metro), bus service (from local paratransit providers to intercity Virginia Breeze service), Hampton Roads Light Rail, and some VRE projects. Rail includes what was discussed by Emily Stock today.

**We are a distributor of safety supplies (PPE, Safety Vests, hard hats, etc.). Are there any opportunities available for us to supply safety on these projects?** Yes, answered verbally

**Any timing on these RFP's?** Answered verbally

**How does VRPA and other groups anticipate the recently passed Infrastructure Investment Act impact project activity and properly leveraging the funds to deliver transportation rail improvements projects?** Answered verbally

**Match Making has happened with TEAMS using different rooms during COVID. Is this an option you will entertain?** Yes, absolutely

**Who are the incumbents on the GPC rail contract?** Baker, HDR, and Moffitt Nickol

**We want to know how we can get involved with these projects and if there are opportunities to work with the safety directors and contractors on their safety supplies** Answered verbally

**Would please share the projects managers contact info, emails?** We will share the contact information for all project managers after Rail Industry Day concludes