# Franconia-Springfield Bypass Industry Day

July 20, 2023

RFP# TBD

Bypass Package CM/GC





#### Agenda

- Meeting Purpose
- VPRA Personnel
- Franconia-Springfield Bypass Package Overview
- Anticipated Procurement Schedule
- Request for Proposals
- Questions
- One-on-One meetings (previously scheduled)



## **Meeting Disclaimer**

The meeting is for informational purposes only. Statements or representations made during this meeting are **not** legally binding.

Once published, refer to the procurement documents for the terms and conditions of this procurement.



#### **Opening Remarks**

- This meeting is in-person and virtual
- Questions posed by participants must be in writing in the chat box or asked when called upon
- Please wait to ask questions until the end of the presentation
- We will try to answer questions today but may also consider questions and address them in the procurement documents
- This presentation and the attendee list will be provided



#### **Meeting Purpose**

- The meeting is to gain industry feedback on the draft RFP for the Franconia-Springfield Bypass Package
  - Posted on VPRA's website
- VPRA will also hold previously scheduled 45-minute one-on-one meetings for interested firms to share more detailed feedback and ask additional questions.
- The one-on-one meetings are intended to provide further information that VPRA may use in a future procurement and may not be used by attendees as advertisement



#### **Meeting Purpose**

- Attendees are advised that any information shared during the Industry Day, including during the one-on-one meetings, will not be considered confidential
- One-on-one meetings are not mandatory and will have no impact or weight in a subsequent procurement



#### Introduction of VPRA Team

- Michael McLaughlin, Chief Operating Officer
- Stephen Barna, Engineering Project Director
- Geoff Pelletier, Senior Director of Projects/Eng and Construction
- Fyiad Constantine, Assistant Vice President for Engineering & Construction
- Wini Jenkins, Sr. Manager of Contracts and Compliance
- John Kostyniuk, Director of Procurement



## Virginia Passenger Rail Authority (VPRA)

- Created by 2020 General Assembly
- Given all powers necessary for carrying out its statutory purposes:
  - Design, build, finance, and maintain rail facilities
  - Direct recipient of USDOT Grants
  - Eminent domain powers in Virginia
- Will own rail assets and right of way
- Will partner with others to operate passenger and commuter rail service
- Governed by a 15-Member Board

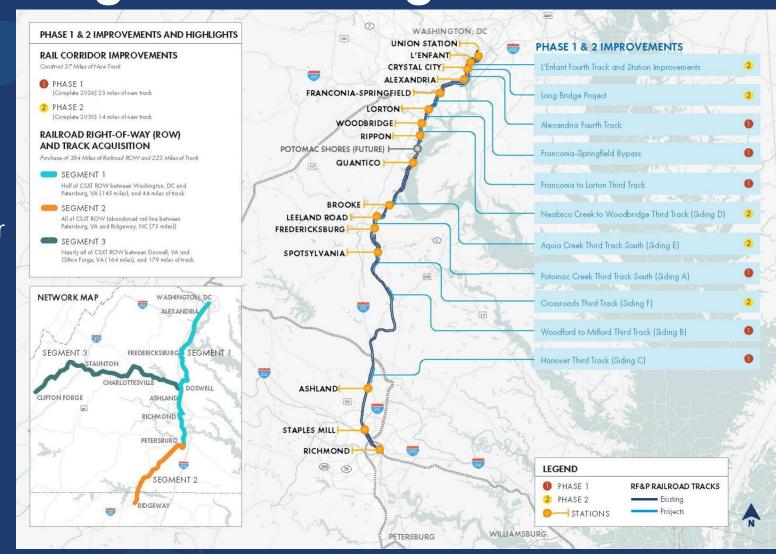




VPRA is responsible for promoting, sustaining, and expanding the availability of passenger and commuter rail service in the Commonwealth

## Transforming Rail in Virginia – CSX Agreement

- VPRA & CSXT Agreement for Acquisition from DC to NC
- Construct dedicated 2-track passenger corridor
- Acquisition of abandoned S-Line to NC
- Completion of each Phase will trigger additional VRE and Amtrak service –
  - Phase 1 (2026)
    - 2 Amtrak Trains & 3 VRE Trains
  - Phase 2 (2030)
    - 3 Amtrak Trains & 2 VRE Trains
- Program will double state-supported Amtrak service and increase VRE service by 75%, including new weekend and late-night service





## Franconia-Springfield Bypass

#### Franconia-Springfield Bypass

This project will add a flyover rail bridge to allow passenger trains to cross over the existing CSXT freight tracks and serve passenger platforms on both sides of the tracks.

The Bypass Project will tie into the 3<sup>rd</sup> Rail Projects being constructed under separate contracts to the north and the south of the flyover.







## **Project Overview**



1.8 mile

8,000

5,000 ft

2,700 ft

**Retaining Walls** 

3

**Rail Operators** 

1

**New Track** 

1

**New Flyover Bridge** 

4

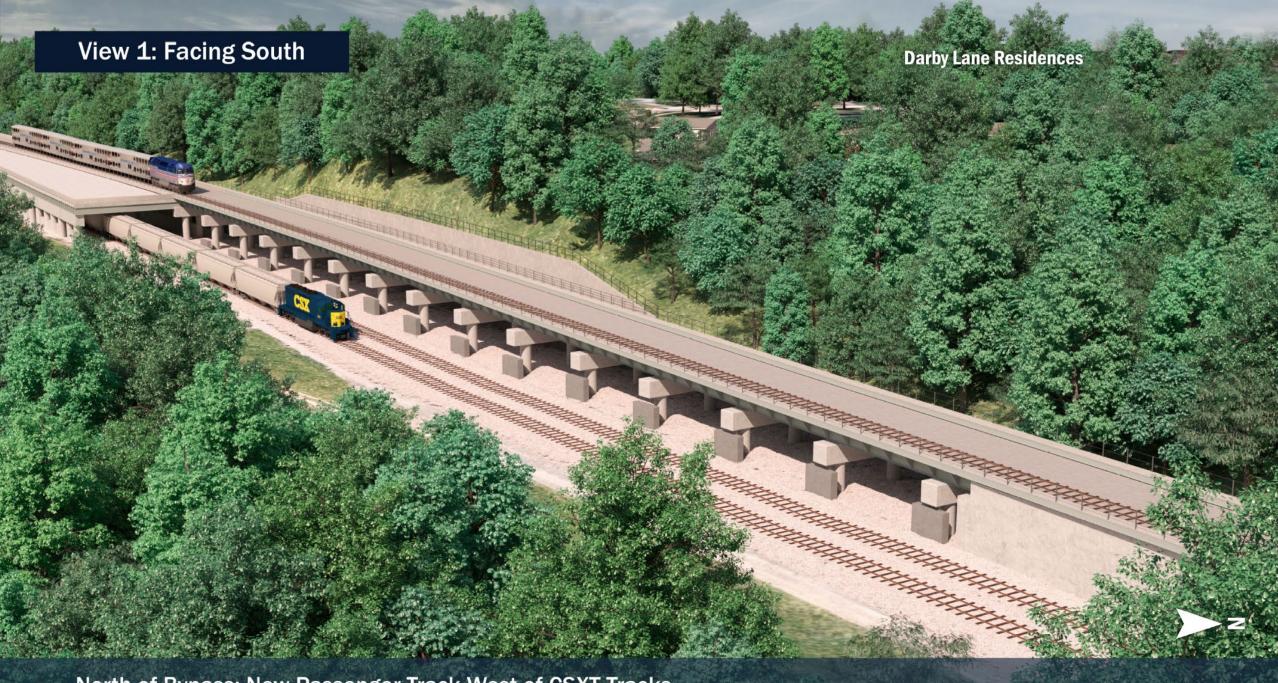
**Major Retaining Walls** 



8+
Stakeholders

70

Daily Trains







#### Stakeholders













U.S. Department

**Administration** 







#### Major Scope Items

- Early and enabling work (i.e., tree clearing and minor grading for geotechnical investigations, etc.)
- Phased construction of railroad embankment fills
- New retaining walls and associated embankments and ground improvements
- New non-CSXT-owned trackwork (CSXT to perform 3rd track and signals construction in the shared corridor)
- New rail bridge over the existing CSXT mainline tracks
- Railroad crash walls
- Coordination with VRE led station improvements at the Franconia-Springfield Station

- Coordination with CSXT led 3rd track construction north and south of the Bypass Project
- Stormwater management facilities
- Erosion and sediment control
- Maintenance of traffic and roadway work
- Utility coordination and adjustment
- Right-of-way coordination
- Coordination with regulatory agencies and property owners
- Securing of applicable permits
- Coordination with adjacent projects and owners



#### **Project Goals**

- Substantial completion of the Project by the end of calendar year 2026
- Managing costs and completing the Project within budget
- Maximizing the innovation potential and collaboration of the CM/GC delivery method
- Safe construction of the Project, worker safety and safety of traveling public
- Effective collaboration, communication, and partnership with all members of the Project Team and Project stakeholders during design and construction
- Minimizing the impacts of construction to the public, stakeholders, AHJs, and governmental agencies
- Maximizing community engagement and the use of DSBSD certified small businesses
- Enhanced availability of passenger rail services within the Commonwealth, particularly within the heavily traveled I-95 corridor
- Delivering high quality work



#### Franconia-Springfield Bypass Procurement Schedule

(subject to change)

Event	Date
Release RFP	August 1, 2023
Request for Clarifications	August 18, 2023
Proposal Due Date	August 31, 2023
Notice of Intent	October 2023
Execution of Contract	November/December 2023
NTP for Phase One Services	November/December 2023
Start of Construction (other than early work)	2024
Substantial Completion of Construction	December 2026

#### **Project Information**

- VPRA will make information about the Project available (RFP Exhibit B)
- Interested firms must execute an NDA due to potential sensitive information in the documents
- E-mail VPRA's Point of Contact, John Kostyniuk
   (procurement@vpra.virginia.gov) to receive the NDA and the information



## Why CM/GC?

- Team building and cooperation between VPRA, the Designer, and the CM
- Input from all team members throughout the design and the construction phases
- Reduces the probable occurrences of change orders, project delays, and increased costs due to contractor identification of these elements in the design phase instead of the construction phase
- Time savings
- Costs savings
- Reduce/Mitigate risks
- Innovations and constructability



#### CM/GC Method

#### Phase 1 Services (Preconstruction)

- The Phase 1 Services primarily include constructability reviews; proposed construction staging; input on maintenance of traffic options, estimating, scheduling and phasing; review of the Design for cost, risk and innovation; and other related services.
- The CM/GC Contractor's input during the Design process is used to supplement, but not replace or duplicate, the engineering services performed by the Design Consultant
- The CM/GC Contractor will perform ongoing estimates of the price to construct the Project
- VPRA will negotiate a GMP for the Construction Work



#### CM/GC Method

- Phase 2 Services (Construction)
  - If VPRA and the CM/GC Contractor agree on a GMP, VPRA will execute a Phase 2 Amendment, adding the Construction Work to the scope of work
  - The price to perform the Phase 2 Services will be the agreed-upon GMP
- Construction Price Negotiations
  - The CM/GC Contractor will submit an OPCC within 90 days of commencing the Phase 1 Services based primarily on the 30% design provided by VPRA. The OPCC is a non-binding estimate that will aid VPRA and the CM/GC Contractor in evaluating design parameters and to clarify the final scope of construction.



#### Small Business (SWaM) Utilization

- VPRA actively promotes the inclusion of DSBSD certified small businesses within its procurements.
- While there is no small business contract goal for this solicitation, Proposers shall ensure that DSBSD-certified small businesses have the maximum opportunity to participate in the Project through subcontract opportunities.
- This includes utilization of firms certified as small and any subcategory of small, small women-owned, small minority-owned, or small service-disabled veteran-owned businesses.
- Proposer shall submit a Comprehensive Small Business Utilization Approach
  - how the Proposer will utilize DSBSD-certified small businesses on the Phase 1 Services
  - maximize the use of DSBSD-certified small businesses throughout the life of the Project



## CM/GC Request for Proposals

RFP Evaluation will be two steps

STEP 1: Pass/Fail Review	STEP 2: Qualitative Review
Responsiveness	Experience of Proposer
Legal	Key Personnel and Organization
Financial Capacity	Approach to the work
Safety	Quality Management
Small Business Participation	Approach to Price
Organizational Conflict of Interest	Small Business Utilization Plan
Qualifications to do business	Price Proposal



## CM/GC Request for Proposals

Category	Total Points Possible
Experience of Proposer	25
Key Personnel and Organization	25
Approach to the Work	20
Quality Management	10
Approach to Price	5
Comprehensive Small Business	5
Utilization Approach	
Price Proposal	10
Total	100



#### CM/GC Request for Proposals

#### Key Personnel

- CM/GC Project Manager
- Construction Manager
- Quality Manager
- Environmental Compliance Manager
- Lead Cost Estimator
- Lead Scheduler
- Safety Manager
- Up to 2 value added personnel



#### Price Proposal

- Two Components: Phase 1 Price and Construction Markup
  - Phase 1 Price: not-to-exceed price to perform the Phase 1 Services plus workplan
  - Construction Markup: Fixed-fee markup (capped at 10%) for home office overhead plus profit
    - Breakdown of the markup
- Price will be evaluated based on the criteria stated in the RFP lowest price does not necessarily mean the highest score for the price proposal

Price Proposal

The extent to which Proposer's Price Proposal correlates to the Project requirements, does not contain unbalancing or irregularities, contains a fair and reasonable plan for the Phase 1 Services and breakdown of the Construction Markup that is aligned with market conditions and the Project's needs, and is most likely to achieve the Best Value for VPRA.

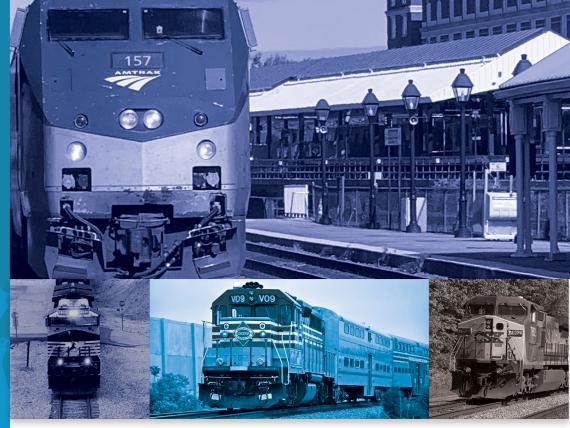


## VPRA Organizational Conflict of Interest (OCI) Policy

- This procurement will be governed by VPRA's OCI policy, which can be found on the Procurement page of the VPRA website (<u>VPRA-Organizational-Conflict-of-Interest-Policy</u>)
- Firms have an obligation to disclose
  - Disclosure should contain detailed description of
    - (i) the facts and circumstances giving rise to the actual or potential Organizational Conflict of Interest; and
    - (ii) any efforts the Contractor has taken or proposes to take to mitigate the conflict
- Obligation to disclose is ongoing
- Request shall be submitted not less than fifteen (15) days prior to the due date for submittals on any pending procurement









#### VIRGINIA PASSENGER RAIL AUTHORITY

( ) /	
1/1	Name Printed: Frank Gorman
(15)	Name Printed: / ////
Signature	Name of Firm: LOKOSTN6 CONST.
Oignaturo	Address: 300 ARBORETUM PLACE
	City & State: Pac4Moup, VA 23236
	Phone No.: 804-400-4521
	E-mail Address: PLORMANO FOROSTHE, B52
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)

On A	
(16) Du Leeene	
Signature	

Name Printed: John Greene
Name of Firm: J.B. FAY CO
Address: 6711 Baymeadow Drive
City & State: Glen Burnie, MD.
Phone No.: 412.913-6074
E-mail Address: jgreene e Shikunusa - com
DBESWaM (MBE, WBE, Micro,
Small, SDV)

(17) <u>Calliu Vin</u> Signature

Name Printed: (*AROLINE, RICE
Name of Firm: CFS CONSULTING LLC
Address: 23475 Rock Haven Way
City & State: Dulles, VA 20166
Phone No.: 804-661-6929
E-mail Address: Crice Ces-consulting 11c. com
DBE SWaM (MBE, WBE, Micro,
Small SDV)



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(6)	Name Printed: Ed Hauley
Signature	Name of Firm: CLARK CONSTRUCTION
	Address: 7900 WEST PARK DR #300
	City & State: MC (EAN VA 22/02
	Phone No.: 301272 6846
	F-mail Address: (=0 WARD HANLEY @ CLARK
	DBESWaM (MBE, WBE, Micro, CONSTRUCT
	Small, SDV)
(7)	Name Printed: Toe Butter
Signature	Name of Firm: Bitter Matrix
dignature	Address: 1401 Catherine St.
	City & State: Orlando, FL
	Phone No.: 407-625-4794
	E-mail Address: Joe @ Botler Matrix. COM
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	Small, SDV) ( W) Kimkeythorn TRV
	Team-
(8)	Name Printed: BRYAW SM IM
Signature	Name of Firm: WALMAN HEAVY CIVIL
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	City & State: WEITMINSTER MY
	Phone No.: (717) 205-6607
	E-mail Address: BJSMINHQWAGMAN, COM
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	Small, SDV)



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,	Small, SDV)
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(10) (10) A	Name Printed: EDNARD LACTYNSKI
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	Address: 3290 N. Sasductanna TR
	City & State: Mul , PA
	Phone No.: 163 489 2870
	E-mail Address: en laczynski Quagnan. con
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(11)	Name Printed:
Signature	Name of Firm:
	Address:
	City & State:
	Phone No.:
	E-mail Address:
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)



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(19)	Signature	Name of Firm:  Address:  City & State: _  Phone No.:	EITH NIXON  BALFOUR BEATTY  3314 JAECKUE DR,  WILMINGTON, NC  910-231-4636  S: KNIXON Chalfour Charty US. COM  SWAM (MBE, WBE, Micro,
(20) _	Signature		Small, SDV)
	Signature	Address: City & State: _ Phone No.: E-mail Address	ss:SWaM (MBE, WBE, Micro, Small, SDV)



Name Printed: Seff Mays Name of Firm: Archer Western Address: 13454 Sonrise Valley Drive City & State: 1 Landen, VA Phone No.: (SIZ) 748- 8124 E-mail Address: \_\_\_\_\_\_\_\_ mays a walshgroup. com SWaM (MBE, WBE, Micro, DBE Small, SDV) Name Printed: (4)\_ Name of Firm: Signature Address: City & State: \_\_\_\_ Phone No.: \_\_ E-mail Address: \_\_ \_\_\_\_ SWaM (MBE, WBE, Micro, Small, SDV) Name Printed:  $(5)_{-}$ Name of Firm: Signature Address: \_\_\_ City & State: Phone No.: E-mail Address: DBE \_\_\_\_ SWaM (MBE, WBE, Micro, Small, SDV)



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(21) Yeh Call	Name Printed: Mock Campbell
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	Address: 90 Fieldstore CT
	City & State: Creshire, CT
	Phone No.: 916-293-1334
	E-mail Address: MFCcompbell@laneconStruct.com
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)
(22)	Name Printed:
Signature	Name of Firm:
	Address:
	City & State:
	Phone No.:
	E-mail Address:
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)
(23)	Name Printed:
Signature	Name of Firm:
O.g. Carlo	Address:
	City & State:
	Phone No.:
	E-mail Address:
	DBESWaM (MBE, WBE, Micro,
	Small, SDV)



#### RFP - Conference Register

RFP NUMBER: N/A	TITLE: Industry Day for Franconia-Springfield Bypass
RFP DUE DATE AND TIME: N/a	
DATE-TIME CONFERENCE/SITE VISIT:	
OFFICIATED BY: JOHN KOSTYNIUK	
NAME OF FIRM'S REPRESENTATIVE	NAME, ADDRESS, TELEPHONE & E-Mail.
PLE	ASE PRINT
CONFERENCE REGISTER for Franconia-Sp	ringfield Bypass Industry Day
(1) 24/M	Name Printed: EJ O'NETUL
Signature	Name of Firm: ARCHER WESTERN
L	Address: 13454 SUNPESE VALLEY DRANE
	City & State: HERNOW, VA 20171
	Phone No.: 301-347-4680
	E-mail Address: EJONERUCWASHGNOUP, WM
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)
(2)	Name Printed:
Signature	Name of Firm:
	Address:
	City & State:
	Phone No.:
	E-mail Address:
	DBE SWaM (MBE, WBE, Micro,
	Small SDV)

1. Summary	
Meeting title	VPRA Industry Day: Franconia-Springfield Bypass Project, Construction Manager/General
Viewed registration	
page	109
Registered	71
Canceled registrations	0
Attended	57
Start time	7/20/23, 1:45:12 PM
End time	7/20/23, 3:12:40 PM
Meeting duration	1h 27m 27s
Average attendance	
time	39m 31s

#### 2. Participants

Registration first name	Registration last name	Role	Registration email	Job title	Organization	Is your Firm SWaM / DBE Certified?	SBSD Certification Type	Will you attend in person or virtual?
Jason	Cheeks	Presenter	vpra	IT	VPRA			In Person
John	Kostyniuk	Organizer	john.kostyniuk@vpra.virginia.gov	Director of Procurement	VPRA			In Person
Jim	Lawler	Attendee	jlawler@flatironcorp.com	VP - Preconstruction & Estimating	Flatiron Constructors, Inc.	No	No	Virtual
Bernie	Beauchemin	Attendee	bernie.beauchemin@tutorperini.com	VP Estimating	Tutor Perini	No	N/A	Virtual
Patrick	Paluso	Attendee	ppaluso@civilworkscontracting.com	General Manager Preconstruction	Civil Works Contracting, LLC	No		Virtual
Stephen	Markowski	Attendee	smarkowski@perini.com	VP Estimating	Tutor Perini Corporation	no		virtual
Joseph	DeFiore	Attendee	jdefiore@walshgroup.com	Senior Director  Business  Development	Archer Western	no		virtual
William	Crosbie	Attendee	william.crosbie@kiewit.com	Alternative Delivery Director	Kiewit Infrastructure Co.	No		Virtual
Joe	Iniguez	Attendee	jiniguez@halmarinternational.com	Director, Alternative Delivery	Halmar International, LLC	No	N/A	In Person
Meredith	Judy	Attendee	vpra		VPRA			virtual
Fyiad	Constantine	Attendee	vpra		VPRA			virtual
Dan	Edwards	Attendee	dedwards@shikunusa.com	Vice President of Estimating	Joseph B Fay Co	No	No	virtual

Cristina	A begunners	Attandas	ariatina Orayalla asaya aara	Sr. Project Coordinator	Revella Consulting	Yes	SWaM/DBE	virtual
Cristina Joe	Aboyme Schinstock	Attendee Attendee	cristina@revellagroup.com		Group VPRA			virtual
Wini	Jenkins	Organizer	vpra		VPRA			In Person
VVIIII	Jenkins	Organizer	Vpra	Director Business	Flatiron			III FEISOII
dave	pupkiewicz	Attendee	dpupkiewicz@flatironcorp.com	Development	Construction	no	none	virtual
dave	papkiewicz	Attendee	араркіс місгенаці опсогр.сопі	Development	CONSTRUCTION			
Avtar	Singh	Attendee	asingh@ces-consultingllc.com	President	CES Consulting	Yes	DBE/SWAM	In person
Pete	Nuckols	Attendee	peter.nuckols@rjcorman.com	Senior Estimator	RJ Corman Railroad Services, LLC	No	No	Virtual
Nick	Harris	Attendee	nharris@masselec.com	Area Manager	Mass. Electric Construction Co.	No		Virtual
Bill	Adams	Attendee	badams@walshgroup.com	Chief Estimator	Archer Western	no	n/a	Virtual
wayne	thomas	Attendee	wayne.thomas@kiewit.com	SR VP	Kiewit	no	no	Virtual
Jim	McNelis	Attendee	jmcnelis@shikunusa.com	EVP	S&B USA Construction	no	NA	In Person
Mary Estelle	Douglas	Attendee	vpra		VPRA			Virtual
				Sr. Vice President of Estimating - National	Herzog Contracting	No		In person
Bruce	Marinchek	Attendee	bmarinchek@herzog.com	Construction	Corp.			
Donald	Arant	Attendee	donnie.arant@kiewit.com	Regional Manager	Kiewit Engineering Group, Inc.	No	No	Virtual
Dan	Prevost	Attendee	daniel.prevost@parsons.com		Parsons			Virtual
Anthony	Bednarik	Attendee	awbednarik@wagman.com	Vice President	Wagman Heavy Civil, Inc			
Jamie	Breme	Attendee	jbreme@aldridgegroup.com	Director, Business Development	Aldridge Electric Inc	No		Virtual
Ken	Beehler	Attendee	Kenneth.Beehler@wsp.com		Long Bridge Partners			Virtual
Brian	Michot	Attendee	Brian.Michot@kimley-horn.com		Kimley-Horn			Virtual
Connor	Smith	Attendee	Connor.Smith@kimley-horn.com		Kimley-Horn			Virtual
Hunter	Secor	Attendee	hsecor@flatironcorp.com	Project Engineer	Flatiron Constructors	No		Virtual
Stephen	Skippen	Attendee	stephen.skippen@skanska.com	Director	Skanska USA Civil	No	N/A	Virtual
Kristin	White	Attendee	kristin.white@stvinc.com	Director of Construction Management Services	STV	No		Virtual

C++	Dhina	A + +	anhina Oahiluurura aana	Director of	Fay-S&B			Virtual
Scott Andy	Rhine OKeeffe	Attendee Attendee	srhine@shikunusa.com andy.okeeffe@kiewit.com	Alternative Delivery	Kiewit	No	N/A	In Person
Shirlene	Cleveland	Attendee	vpra	Area Manager	VPRA	INO	IN/A	Virtual
Silitette	Clevelaliu	Attendee	урга		Shirley			VII tuai
				Vice President	Contracting	No		Virtual
Garry	Palleschi	Attendee	gpalleschi@shirleycontracting.com	vice riesident	Company, LLC	NO		Viituai
Garry	rancsem	Attended	gpanesern@simicycontracting.com		Flatiron			
Chuck	Easterling	Attendee	ceasterling@flatironcorp.com		Construction			Virtual
Ellen	O'Donnell	Attendee	ellen.odonnell@jacobs.com	Project Manager	Jacobs	no	n/a	virtual
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				Strategic Utility	CES Consulting	Yes		Virtual
Shea	Ridings	Attendee	sridings@ces-consultingllc.com	Manager	LLC			
Jason	Lofgreen	Organizer	vpra		VPRA			In Person
wayne	thomas	Attendee	wayne.thomas@kiewit.com	SR VP	Kiewit	no	no	Virtual
Stephen	Barna	Organizer	vpra	-	VPRA		-	Virtual
			·					
					HRV			
				Marketing Specialist	Conformance	yes	W/DBE	Virtual
					Verification	•	,	
Richelle	McGuire	Attendee	rmcguire@hrvinc.com		Associates, Inc.			
					Clark			
					Construction			In Person
Mackenna	Perkins	Attendee	mackenna.perkins@clarkconstruction.c	om	Group, LLC			
Michelle	Roberts	Attendee	mroberts@ces-consultingllc.com	CES	Yes		Virtual	
				*	Clark			
					Construction			In Person
Mackenna	Perkins	Attendee	mackenna.perkins@clarkconstruction.c	om	Group, LLC			
			, -	Strategic Business				
Lilian	Schuller	Attendee	lilian.schuller@exodigo.ai	Development	Exodigo			Virtual
				·	Shirley			
				Senior Vice President	Contracting	No		Virtual
Jon	Harman	Attendee	jharman@shirleycontracting.com		Company, LLC			
			, , ,		Kokosing			
Steve	Marincic	Attendee	swm@kokosing.biz	Senior Area Manager	Construction	No	None	Virtual
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Ken	Prince	Attendee	kprince@stacywitbeck.com	Area Manager	Witbeck	No		Virtual
John	Zelenka	Attendee	john.zelenka@kiewit.com		Kiewit			Virtual
					Dalfa David			
Sarah	Brand	Attendee	sbrand@balfourbeattyus.com		Balfour Beatty			
				Discrete and Fating attention	Dalfarra Danii	NI-	- 1-	Mint
John	Douglas	Attendee	jdouglas@balfourbeattyus.com	Director of Estimating	Balfour Beatty	No	n/a	Virtual

				Sr. Vice President of	Herzog			
				Estimating - National	Contracting	No		In person
Bruce	Marinchek	Attendee	bmarinchek@herzog.com	Construction	Corp.			•
				Project Controls	,			\ / i mbr 1
Jayme	Gorham	Attendee	jayme.gorham@skanska.com	Coordinator	Skanska			Virtual
					Virginia			
					Passenger Rail	YES	YES	In person
Jason	Cheeks	Presenter	jason.cheeks@vpra.virginia.gov		Authority			
Joe	Cooper	Attendee	jcooper@atcsplc.com	VP, Transit & Rail	ATCS, PLC	No	N/A	Virtual
Sushant	Upadhyaya	Attendee	sushant.upadhyaya@kaveree.com	President	Kaveree, Inc.	Yes	SWaM/DBE/MBE	In-Person
					Engineering			
					and			
				Principal	Construction	Yes	SBSD	Virtual
					Management			
CHUN	LEE	Attendee	chunlee@endescoinc.com		Services			
Jeff	Mays	Attendee	jmays@walshgroup.com	Program Manager	AWC	No		In Person
				Principal	FOXXSTEM DC	ves	DBE	virtual
Keith	Foxx	Attendee	kfoxx@foxxstem.com	Principal	LLC	yes	DRE	virtual
				Design Build	Wagman Heavy	No	NA	Virtual
BRYAN	SMITH	Attendee	bjsmith@wagman.com	Integration Manager	Clvil	INO	INA	virtuai
Thomas	Boyle	Attendee	thomas.boyle@kiewit.com	Estimating Manager	Kiewit	No	NA	virtual
Keith	Nixon	Attendee	knixon@balfourbeattyus.com	Operations Manager Special Projects	Balfour Beatty Infrastructure, Inc.	No		in person
Joe	Abidin	Attendee	joe.abidin@clarkconstruction.com	Executive Vice President	Clark Construction Group, LLC	No	No	Virtual
Mo	Hosseini	Attendee	mo.hosseini@clarkconstruction.com	Division CEO	Clark Construction Group, LLC	No	No	Virtual
				Senior Technical	The Lane			
KT	Su	Attendee	ksu@laneconstruc.com	Services Manager	Construction			
Ed	Hanley	Attendee	edward.hanley@clarkconstruction.com	Voce President	Clark Construction Group, LLC	No	NA	In Person
Kirk	Roberts	Attendee	kirk@cjgeo.com	VP, Preconstruction	CJGeo	yes	small	virtual
IMI N	NODELLO	Accorded	KII KE GECOIOIII	US Transportation	5,500	yes	Sinan	viituai
Lindsey	Collins	Attendee	lindsey.collins@exodigo.ai	Lead	Exodigo	No	NA	Virtual
Nick	Grenfell	Attendee	ngrenfell@flatironcorp.com	Proposal Manager	Flatiron			Virtual
	Scerri	Attendee	cscerri@civilworkscontracting.com	CEO	Civil Works Contracting, LLC	No	no	Virtual

Dusty	Springs	Attendee	dsprings@civilworkscontracting.com	VP Railroad Construction	Civil Works Contracting, LLC	No		Virtual
Jeff	Cole	Attendee	jcole@civilworkscontracting.com	President	Civil Works Contracting, LLC	No	no	Virtual
Syed	Khan	Attendee	srkhan@ces-consultingllc.com	Director DB	519	Yes	MBE	Virtual
Chowdhary	Gondy	Attendee	cgondy@ces-consultingllc.com	Principal and Executive Vice President	CES Consulting LLC	Yes	DBE	virtual
EJ	O'Neill	Attendee	ejoneill@walshgroup.com		Archer Western	No	No	Person
Caroline	Rice	Attendee	crice@ces-consultingllc.com	Project Manager	CES Consulting	Yes	E, SWaM, SBE, M	In person
Mirko	Martini	Attendee	mimartini@laneconstruct.com	Technical Manager	Lane Construction	No		In person
John	Greene	Attendee	jgreene@shikunusa.com	Vice President	JB Fay Co / Fay Southeast	NO		Virtual
Revella	Warega	Attendee	revella@revellagroup.com	CEO	Revella Consulting Group LLC	yes	yes	virtual
Mark	VanZandt	Attendee	mvanzandt@stacywitbeck.com	Estimator	Stacy and Witbeck	No		in person
Ryan	Gorman	Attendee	rgorman@kokosing.biz	VP Alternative Delivery	Kokosing Construction Company			In person
Mark	Campbell	Attendee	mfcampbell@laneconstruct.com	Business Development Manager	Lane Construction			In Person
James	McNelis	Attendee	jmcnelis@jbfayco.com	EVP	Fay S&B USA Construction	No	NA	Virtual