

Industry Day Questions and Answers

DATE: July 27, 2023

Reference: RFQ# 01-001-23-0002

Commodity/Title: Long Bridge Project, South Package

Issue Date: June 30, 2023

Statements of Qualifications Due: November 30, 2023 (by 2:00 PM EST)

TO ALL OFFERORS:

This document provides answers to the questions posed during the Industry Day presentation on July 24, 2023, a copy of the presentation, and the list of attendees.

NOTE: Offerors must acknowledge receipt of this document in writing within

RFQ Acknowledgement of Receipt of RFQ, Addenda, and Responses to

Questions, Form A, at time of statement submittal.

LB SOUTH INDUSTRY DAY QUESTIONS:

Question 1: One of the slides indicated that VPRA will perform construction QA. Will there be an RFP advertised specifically for these services?

Answer 1: No. This is part of the Long Bridge PMSS Contract.

Question 2: PMSS, who is it?

Answer 2: PMSS stands for Project Management Support Services. Long Bridge Partners, a JV of WSP and RK&K, holds the PMSS contract with VPRA.

Question 3: Why is VPRA not hiring IDQM contractors independently?

Answer 3: The Design-Builder is in the best position to manage the Design Quality Assurance reviews by the IDQM. VPRA's PMSS (Long Bridge Partners) Team will be performing Independent Quality Assurance audit reviews of design.

Question 4: Are identified subcontractors required to be exclusive (DBEs/Non-DBE)?

Answer 4: No. DBEs can and are expected to be on numerous proposals. Pursuant to RFQ Section 5.5.3. Organization, "[p]rovide the following information about Respondent's organization:

- (a) Using Form J, except for the Lead Designer and IDQM, identify Subcontractors the Respondent plans to use for the Work.
- (b) Submit a summary describing the Subcontractors identified in Form J.
- (c) Provide an organizational chart identifying Key Personnel and participating firms responsible for major functions to be performed in designing, constructing, and providing quality management services for the Respondent's organization. All Key Personnel, Principal Participants, the Lead Designer (if not a Principal Participant), IDQM firms, and known Subcontractors must be identified on the chart. Provide a brief description of the significant functional relationships among these firms."

In addition, Respondents may communicate with Subcontractors that have been identified as part of multiple Respondents (where membership on multiple Respondents is not prohibited under the terms of this RFQ), provided that Respondents establish a protocol to ensure that the prospective Subcontractor will not impermissibly share information among Respondents or otherwise allow for collusion or the appearance thereof.

Question 5: Can VPRA Share the RFP scoring process? What % will be price vs technical score? What will be the % of SOQ scoring carried forward?

Answer 5: VPRA is currently in the RFQ phase and RFP evaluations are not part of the RFQ. Earlier in the presentation, VPRA said the "Experience of Respondent" and "Key Personnel and Organization" from SOQ score will be carried forward and constitute a portion of Technical Proposal Score in the RFP. The rest of the RFP is not applicable at this time.

Question 6: Based on previous discussions, it appeared that separate DBE goals would be established for the design and construction phases of the project. As there is no specific goal on the project, are you able to provide any additional information related to those breakdowns? Specifically design versus construction.

Answer 6: While no DBE contract goal will apply to this solicitation, VPRA seeks to maximize opportunities for the participation of DBE firms on the Project. In RFQ, Section 5.2.4 DBE Participation Record, VPRA is asking firms to, "Submit Form G, Record of DBE Performance, for each Principal Participant reflecting the record of DBE participation in their contracts for the past three (3) years. If the Lead Designer is a Principal Participant, the Lead Designer is not required to submit Form G."

In addition, part of the pass/fail review includes DBE Participation: "The Respondent demonstrates a history of successful compliance with DBE requirements and does not present a material risk of non-compliance with the DBE requirements for the Project." To facilitate the use of DBE firms, the RFP will require Proposers to, among other things, submit a DBE Utilization Plan (Form PD 51B), which plan will be scored as part of the evaluation criteria. No DBE contract goal will apply to this solicitation; however, VPRA's draft Triennial Goal Methodology (FFY 2024-2026) designates an overall goal of 7.05% DBE participation on FTA-assisted contracts.

Question 7: On the shared corridor, who handles any system integration?

Answer 7: CSXT will oversee/approve systems integration as coordinated with the Design-Builder's activities. The Design-Builder will be responsible for preparing and executing the commissioning and testing program with oversight from VPRA and the PMSS and may support CSXT in the installation of signaling and systems components. Additional details about CSXT support will be included in the RFP.

Question 8: Is the ROW acquired fixed? Is the amount of disturbance in the river fixed?

Answer 8: The ROW that VPRA is acquiring is fixed. If the Design-Builder has new ideas that require additional ROW, it will be the Design-Builder's responsibility to acquire on condition of VPRA's support and approval.

The Limit of Disturbance (LOD) in the river will be largely fixed once the Joint Permit Application (JPA) is submitted to the environmental agencies, which is currently scheduled to occur in September 2023. Prior to receiving Clean Water Act authorizations, only minor adjustments that do not delay the permitting process will be acceptable.

Question 9: Can you please provide clarification on where/how VPRA perceives that a team could have a conflict of interest if they participate on both the North and the South project?

Answer 9: Pursuant to VPRA's Organizational Conflict of Interest Policy, which can be found here: VPRA-Organizational-Confict-of-Interest-Policy Executed-FINAL_Effective-08_24_2022_V1.pdf (vapassengerrailauthority.org), firms may have a conflict, inter alia., if they have unequal access to information. Since each COI determination is fact based, firms should submit any potential COI determinations in accordance with VPRA's Organizational Conflict of Interest Policy.

Respondents are required to provide information concerning potential organizational conflicts of interest in their SOQs. Respondents must state how their interests, or those of their Principal Participants, Affiliates, chief executives, directors, Key Personnel, or any proposed consultant,

contractor or Subcontractor may result, or could be viewed as, an organizational conflict of interest. The information shall be submitted on Form E.

VPRA will review the information submitted and make a written determination of whether the Respondent's interests create an actual or apparent organizational conflict of interest. VPRA may award the contract to a Respondent where an organizational conflict of interest is determined to exist, provided that VPRA determines that the conflict can be avoided, neutralized, or mitigated.

If the Proposer selected to be design-builder for the North Package (or a constituent entity of the selected design-builder) intends to pursue work on the South Package, whether individually, as part of a joint venture, as a subcontractor, or otherwise, that Proposer must evaluate any real or apparent conflict of interest that could arise as a result of the engagement, and where appropriate, seek a conflict of interest determination from VPRA in accordance with the Organizational Conflict of Interest Policy. Any significant potential organizational conflict of interest that cannot be effectively neutralized or mitigated, will result in that Proposer (or a constituent entity) being deemed ineligible from participating in the South Package procurement.

Question 10: Elaborate on scope of work beyond south abutment. What work is anticipated in that area?

Answer 10: Planned improvements at the southern end of the project on the Virginia side of the Potomac River include, but are not limited to, the following:

- Retaining Walls
- New track work
- Railroad signals (by CSXT)
- Utility Relocations
- Realignment of the existing retaining wall along Long Bridge Aquatic Center
- Mount Vernon Trail impacts
- Long Bridge Aquatic Center Trail
- Public Safety elements (street lights, etc.)

Question 11: Permits need to be taken by Design Build. Can you elaborate?

Answer 11: The table below outlines the anticipated responsibility for obtaining permits between VPRA and the Design-Builder. Additional permits will be required for work in Virginia. A more complete list of anticipated permits and corresponding responsible parties will be provided in the RFP and is subject to adjustment as the design and permitting processes progress.

Approvals and Permitting Responsibility Matrix

Agongy	Dormit or Approval	Responsibility		
Agency	Permit or Approval	VPRA	Design-Builder	
National Park Service	Construction Special Use Permit (Railroad)	Х		
	Right-of-Way Permit	Х		
	Riverbed Permit	Х		

	Beauties Assessed	Responsibility		
Agency	Permit or Approval	VPRA	Design-Builder	
	Archeological Resources	Χ		
	Protection Act Permit			
	Construction Special Use Permit		X	
	(Site Investigations)			
	Hot Work Permit		X	
U.S. Army Corps of Engineers	Clean Water Act Section 404 and	Χ		
	Rivers and Harbors Act Section			
	10 Permit		.,	
	Nationwide Permit #6 (Site		X	
U.S. Fish and Wildlife Service	Investigations)			
Federal Aviation Administration	Bald Eagle Incidental Take Permit Determination of No Hazard to	X		
Federal Aviation Administration		X		
	Air Navigation Notice of Actual Construction		V	
U.S. Coast Guard		X	X	
	Section 9 Bridge Permit			
Federal Emergency Management Agency	Letter of Map Revision	Χ		
U.S. EPA/ District Department of	Notice of Intent/SWPPP	X	X	
Energy & Environment	National Pollutant Discharge	X	^	
Energy & Environment	Elimination System Permit	Χ		
National Capital Planning	Final Design Approval	Х		
Commission		7.		
Commission of Fine Arts	Final Design Approval	Х		
District Department of Buildings	Building Permits		X	
	Trade Permits		Х	
	Soil Boring Permits		Х	
	After Hours Permits		X	
	Sheeting and Shoring Permits		X	
	Environmental Intake Form	Х		
District Department of	Public Space Committee Review	Х		
Transportation	Survey Permits		Х	
	Public Space Permits		Х	
	Construction/Excavation Permits		Х	
	Occupancy Permits		X	
District Department of Energy &	Clean Water Act Section 401	Х		
Environment	Water Quality Certification			
	Well and Boring Permits		X	
	Floodplain Review	Χ		
	Stormwater Management		X	
	Approval			
	Erosion and Sediment Control		X	
	Approval			

Agonou	Dormit or Approval	Responsibility			
Agency	Permit or Approval	VPRA	Design-Builder		
	Voluntary Cleanup Program Application	Program X			
DC Water	Temporary Discharge Permit		Χ		
WMATA	Adjacent Construction Approval		Χ		

Question 12: Will VPRA provide the Design Build Contract during the RFQ process?

Answer 12: This is not anticipated at this time. The DB Contract is not part of the RFQ and will be released with the RFP to shortlisted firms.

Question 13: Some entities have been identifying geotechnical drillers, testing companies, and drilling inspection firms as being conflicted if they provide preliminary design services. Can you please identify if these would be perceived conflicts when trying to contact partners for teaming?

Answer 13: VPRA cannot answer open/what if questions on OCI or perceived OCI. Please follow VPRA's Organizational Conflict of Interest Policy which can be found here: VPRA-Organizational-Confict-of-Interest-Policy Executed-FINAL Effective-08 24 2022 V1.pdf (vapassengerrailauthority.org)

Question 14: Will DBE participation be required to report monthly?

Answer 14: Yes, it will become part of the Contract with the selected DB. The selected DB will report DBE participation to VPRA and be part of the contractual obligation to use DBEs.

Question 15: Are the firms shortlisted for the North Package conflicted out from this South Package RFQ?

Answer 15: See Answer 9.



Name Printed:	S AU	IŲOKII I
Signature Name of Firm: APM Consultant Juc. NOSB Address: 2519 trust Mill Rd. City & State: Daram VA 22124 Phone No.: 473.310.0041 E-mail Address: MPM MBE, WBE, Micro, PM M + Small, SDV) Name Printed: Swam (MBE, WBE, Micro, PM Address: 3454 Sunsise Values De, Suite 500 City & State: Mermon, VA 20171 Phone No.: 202765-6163 E-mail Address: Coberts De Julician DBE SWam (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: RIS Depot Cf Se Se 2/10 City & State: Les Suite State State: 103 State State: 103 988 577) E-mail Address: Tevella De MBE, Micro, Yes Small, SDV) Name Printed: Revella Orevella Consulting Address: Plone No.: 703 988 577) E-mail Address: Tevella Orevella Consulting DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		
City & State: DATEM VA 224 Phone No.: 473.310.0041 E-mail Address: MPN LOSSE SZEMCMS NOT STORE DBE SWAM (MBE, WBE, Micro, PMAN + Small, SDV) Name Printed: LIFE ROBERTS Name of Firm: JMT Address: 3454 Sungus Value De, Suite SW City & State: Reproper No.: 202765-6163 E-mail Address: Croberts De, Suite SW DBE SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: 215 Depot Ct Se Ste 210 City & State: Les Our VA 20175 Phone No.: 703 988 5771 E-mail Address: Crovella Prevella Croup 1670 V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV) Swam (MBE, WBE, Micro, Yes Small, SDV)		Name Printed: MICHAEL ANLIDES DEE Name of Firm: SZPM Consultant, Ive. WOSB
City & State: DACAM VA 22124 Phone No.: 443.310.0041 E-mail Address: MPANLOSS SZENCMSNATORIS SMAM (MBE, WBE, Micro, PMOM + Small, SDV) Name Printed: Name of Firm: Address: 3454 SUNRIS VALER DE, SITE SWAM (MBE, WBE, Micro, SMAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Warda E-mail Address: Crobects above internal Address: SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consultina Address: 815 Depth Ct St Ste 210 City & State: Les Sura VA 20175 Phone No.: 703 988 5771 E-mail Address: Fevella Prevella group com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)	<i>f</i>	
Phone No.:		City & State: DAICTON VA 22124
Signature Name Printed: Name of Firm: Address: 3454 Suncise Values De., Suite 5th City & State: Phone No.: 202765-6163 E-mail Address: Croberts are juntous DBE		Phone No.: 443.310.0041
Signature Name Printed: Name of Firm: Address: 3454 Suncise Values De., Suite 5th City & State: Phone No.: 202765-6163 E-mail Address: Croberts are juntous DBE		E-mail Address: MPAVLIDESE SZPINCMSNITINIS
Name Printed: LIFE ROBERTS Signature Name of Firm: TMT Address: /3454 SUNRISE VALLEY DA., SUILE SW City & State: RHERMON, VA ZOITI Phone No.: 202765-6163 E-mail Address: Groberts Free Indican DBE SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: QIS Depot Ct St Ste 210 City & State: Less burg VA 20175 Phone No.: 703 988 5771 E-mail Address: Fleelagroup Com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		
Name Printed: LIFE ROBERTS Name of Firm: JMT Address: /3454 SUNRISE VALLEY DE, SUITE SW City & State: RHERMON, VA ZOITI Phone No.: ZOZ 765-6163 E-mail Address: SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: & State: Les Gura VA ZOITE Phone No.: 703 988 577 E-mail Address: Tevella O revella group com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		
Name of Firm: JMT Address: /3454 SUNRISE VALLEY DE., SUITE SOL City & State: // HERMON / N 20171 Phone No.: 202765-6163 E-mail Address: Croberts are junt com DBE SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Lets burg VA 20175 Phone No.: 703 988 5771 E-mail Address: Pevella Prevella group Corm V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		
Name of Firm: JMT Address: /3454 SUNRISE VALLEY DE., SUITE SOL City & State: // HERMON / N 20171 Phone No.: 202765-6163 E-mail Address: Croberts are junt com DBE SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Lets burg VA 20175 Phone No.: 703 988 5771 E-mail Address: Pevella Prevella group Corm V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		0 5
Address: 3454 SUNRISE VALLEY DE, SUITE SW City & State: R HEEMON, VI ZO171 Phone No.: 202765-6163 E-mail Address: Cobert REC INT. CM DBE SWAM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Consultina Address: 815 Depot Ct St Ste 210 City & State: 205 Guma VA 20175 Phone No.: 703 988 5771 E-mail Address: revella revella group com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)	(31)	Name Printed: LLIFF KOBERTS
City & State:	Signature	The state of the s
Phone No.:		Address: 13454 SUNRISE VALLEY DE, SUITE SON
E-mail Address:		City & State: R HERNON, VA ZO171
DBESWaM (MBE, WBE, Micro, Small, SDV) Name Printed: Revella Warga Name of Firm: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Les Gura VA 20175 Phone No.: 703 988 5771 E-mail Address: revella@revellagroup.com DBESWaM (MBE, WBE, Micro, Yes Small, SDV)		Phone No.: 202 765 - 6163
Name Printed: Signature Name Printed: Name of Firm: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Phone No.: 703 988 5771 E-mail Address: DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		E-mail Address: Croberts to mt. com
Name Printed: Revella Warda Revella Consulting		DBE SWaM (MBE, WBE, Micro,
Name of Firm: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Lees burg VA 20175 Phone No.: 703 988 5771 E-mail Address: revella revella group com V DBE Swam (MBE, WBE, Micro, Yes Small, SDV)		Small, SDV)
Name of Firm: Revella Consulting Address: 215 Depot Ct St Ste 210 City & State: Lees burg VA 20175 Phone No.: 703 988 5771 E-mail Address: revella revella group com V DBE Swam (MBE, WBE, Micro, Yes Small, SDV)		
Address: <u>Q15 Depot Ct Se Ste 210</u> City & State: <u>Lees burg VA 20175</u> Phone No.: <u>703 988 5771</u> E-mail Address: <u>revella@ revellagroup com</u> V DBE V SWaM (MBE, WBE, Micro, Yes Small, SDV)	(32) De Coreo A	Name Printed: Revella Warga
City & State: Les burg VA 20175 Phone No.: 703 988 5771 E-mail Address: revella revella group com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)	Signature	Name of Firm: Revella Consulting
City & State: Les burg VA 20175 Phone No.: 703 988 5771 E-mail Address: revella revella group com V DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		Address: 215 Depot Ct SE Ste 210
Phone No.: 703 988 5771 E-mail Address: revella revella group com DBE SWAM (MBE, WBE, Micro, Yes Small, SDV)		
E-mail Address: <u>revella group</u> com Ves Swam (MBE, WBE, Micro, Yes Small, SDV)		7-2 000 57-
TES DBE SWaM (MBE, WBE, Micro, Small, SDV)		
Yes Small, SDV)		V _DBE
Pm/cm + Engineering + Staff Aug		1100
		Pm/cm + Engineering + Staff Aug



(12)	Name Printed: Sam BLZVINS
Signature	Name of Firm: McLEAN COMPANY
	Address: 6700 McLEAN CON WAY
	City & State: GLEN BURNIE, MD 2160)
	Phone No.: 410 - 215 - 1085
	E-mail Address: SELEVINS O MCLEANCONTON & IN6.C
	DBE SWaM (MBE, WBE, Micro,
1	Small, SDV)
///2/ -	
(13)	Name Printed: DACK TAYLOR
Signature	Name of Firm: STACY + WITBECK
	Address: 2331 Mill Road, Ste. 125
	City & State: Alexandria, UA 22314
	Phone No.: (928) 299 - 9377
	E-mail Address: jtcy lor@ steer wit beck. com
	DBE SWaM (MBE, WBE, Micro,
	Small, SDV)
(1992)	
(14)	Name Printed: CHRISTIAN BIZDUN
Signature	Name of Firm:
	Address: 2900 S, QUINCY
	City & State: ARLINGTON, VA 22206
	Phone No.: 913.221.3327
	E-mail Address: Chown Chntb. com
	DBE SWaM (MBE, WBE, Micro,

Small, SDV)



Signature	Name Printed: JEFFREY ZELLERS Name of Firm: ALPHA LORPORATION Address: 21000 Atlantic BIVD - SUITE 400 City & State: DINS, VA. 20166 Phone No.: 703-402-1692 E-mail Address: Jeff zellers @ alpha corporation. DBESWAM (MBE, WBE, Micro, Small, SDV)
(49) Mosavi Signature	Name Printed: Adalan Mosavi Name of Firm: Ave P Address: 1120 Connecticut Ave NW, City & State: Washington, DC 221 Phone No.: (713) 383 - 7259 E-mail Address: ardalan mosavi Garup. com DBE SWaM (MBE, WBE, Micro, Small, SDV)
(50) Signature	Name Printed: Maggie Viono Name of Firm: Talancepts, we hope Address: 5233 Lang Share Loop City & State: Survey FL 3-1238 Phone No.: 412-925-0828 E-mail Address: Maggie Viono Q traconcepts lic.com DBE SWaM (MBE, WBE, Micro, Small, SDV)



Signature	Name Printed: NICHOLO GADIANA Name of Firm: STACY & WHBECK Address: 2331 MILL RD, ALEXANDRIA City & State: VA, 22314 Phone No.: 703-622-4837 E-mail Address: ngadiana @ Stacy withock. comDBE SWaM (MBE, WBE, Micro, Small, SDV)
(46) Signature	Name Printed: Scott Armstrong Name of Firm: Parsons Corporation Address: 113 Baccer Dan Rd City & State: Colombass 29223 Phone No.: 8027394~6994 E-mail Address: Scott armstrong aparsons conDBESWaM (MBE, WBE, Micro, Small, SDV)
Signature	Name Printed: Name of Firm: Address: City & State: Phone No.: E-mail Address:



Signature Signature	Name Printed: Grea Shater Name of Firm: Parsons Address: 10 E Baltimore St. #801 City & State: Baltimore MD Phone No.: 410-949-2031 E-mail Address: area. Shater parsons. Co
(25) Signature	Name Printed: FYIAD CONSTANTINE Name of Firm: VPRA Address: City & State: Phone No.: E-mail Address: DBE SWaM (MBE, WBE, Micro, Small, SDV)
Signature	Name Printed: Name of Firm: Address: City & State: Phone No.: E-mail Address: DBESWaM (MBE, WBE, Micro, Small, SDV)



(27) Signature	Name Printed: Name of Firm: Address: City & State: Phone No.: E-mail Address: DBE SWaM (MBE, WBE, Micro, Small, SDV)
(28) Signature	Name Printed: VPRA Name of Firm: VPRA Address: City & State: Phone No.: E-mail Address: DBE SWaM (MBE, WBE, Micro, Small, SDV)
(29)Signature	Name Printed: Name of Firm: Address: City & State: Phone No.: E-mail Address:
	DBE SWaM (MBE, WBE, Micro, Small, SDV)

1. Summary						
Meeting title	VPRA Indi	VPRA Industry Day: Long Bridge Project South Package				
Viewed						
registration page			112			
Registered			73			
Canceled						
registrations			3			
Attended			56			
Start time	7/24/23, 9:27:15 AM	1				
End time	7/24/23, 4:53:04 PM	1				
Meeting						
duration	7h 25m 49s					
Average						
attendance time	58m 24s					

2. Participants

Registration first name	Registration last name	Role	Registration email	Organization	Job title	Industry	Is your Firm SWaM / DBE Certified	SBSD Certification Type	Will you attend in person or virtual?
John	Kostyniuk	Organizer	john.kostyniuk@vpra.virginia.gov	VPRA	Director of Procurement		No	N/A	Virtual
Jason	Cheeks	Presenter	VPRA	VPRA	IT		No	N/A	In Person
Mary Estelle	Douglas	Presenter	VPRA	VPRA	VPRA		No	N/A	Virtual
Jason	Lofgreen	Presenter	VPRA	VPRA	VPRA Buyer		No	N/A	In Person
Amir	Kangari	Attendee	akangari@jsengr.com	Janssen & Spaans Engineering Inc.	Senior Project Manager	Consulting Engineering	No	N/A	Virtual
Scott	Lovell	Attendee	scott.lovell@stvinc.com	STV Inc.	Area Manager		no	na	virtual
Shirlene	Cleveland	Presenter	VPRA	VPRA			No	N/A	Virtual
Jim	Moldovan	Attendee	jmoldovan@southlandholdings.com	Southland Holdings	Vice President Business Development	Construction	No	No	Virtual
Scott	Lovell	Attendee	scott.lovell@stvinc.com	STV Inc.	Area Manager		no	na	virtual
Stu	Matthis	Attendee	stuart.matthis@stvinc.com	STV	VP - Regional Business Development Director	Consulting Engineering	No	n/a	Virtual
Anthony	Bednarik	Attendee	awbednarik@wagman.com	Wagman Heavy Civil, Inc.	Vice President		No	N/A	
Timothy	Plate	Attendee	timothy.plate@stvinc.com	STV Incorporated			No	N/A	
Herbert	Hand	Attendee	hhand@traylor.com	TNAG3	Senior Estimator	Heavy Civil			
Jose	de Almagro	Attendee	jdealmagro@hntb.com	НПТВ	Senior Vice President	Engineering	No	N/A	Virtual
Scott	Turnpaugh	Attendee	sturnpaugh@traylor.com	Traylor Bros., Inc.	Pursuit Manager	Construction	No	N/A	Virtual
Richelle	McGuire	Attendee	rmcguire@hrvinc.com	HRV Conformance Verification Associates, Inc.	Marketing Specialist		Yes	W/DBE	Virtual
Cristina	Aboyme	Attendee	cristina@revellagroup.com	Revella Consulting Group	Sr. Project Coordinator	PM/CM	Yes	DBE and SWaM	Person

Joan	Floura	Attendee	jfloura@flourateeter.com	Floura Teeter Landscape Architects	President	Landscape Architectural Design Services	SWaM and DBE/WBE	SWaM and DBE/WBE	Virtual
DeWayne	Dietrich	Attendee	ddietrich@chconstr.com	Tutor Perini Corporation	Senior Project Manager	General Contractor	No	N/A	Virtual
Adam	Marolf	Attendee	amarolf@agesinc.com	American Geotechnical & Environmental Services, Inc.	Branch Manager	Geotechnical Engineering	Yes	МВЕ	In Person
Michael	Turner	Attendee	michael.turner2@aecom.com	AECOM	Vice President Alternative Delivery		No	N/A	
Mark	Campbell	Attendee	mfcampbell@laneconstruct.com	Lane Construction	Business Development Manager		No	N/A	Virtual
Geoffrey	Pelletier	Attendee		VPRA			No	N/A	Virtual
Barry	Lucas	Attendee	blucas@foxxstem.com	FOXXSTEM DC LLC		A/E	DBE	DBE	Virtual
Yina	Rojas	Attendee	yrojas@wrallp.com	Whitman, Requardt and Associates, LLP	Marketing Manager	Transportation			Virtual
Dawn	Fox	Attendee	dawn.fox@volkert.com	Volkert, Inc.	Proposal Manager	Civil Engineering	No	No	Virtual
Mirko	Martini	Attendee	mimartini@laneconstruct.com	Lane Construction	Technical Manager		No	N/A	In person
				Whitman, Requardt &	Alternative Project		No	N/A	Virtual
Lisa	Choplin	Attendee	lchoplin@wrallp.com	Associates	Delivery Lead				
Adam	Hollon Patel	Attendee Attendee	rhollon@walshgroup.com vpatel@agesinc.com	Archer Western American Geotechnical & Environmental Services, Inc	Project Manager Geotechnical Project Manager / Engineer	Professional Consultant	No Yes	N/A	Virtual Virtual
Matt	Jett	Attendee	The second secon	VPRA			No	N/A	Virtual
Daniel	Seery	Attendee	dseery@hntb.com	НПТВ	Track Department Lead	Consulting	No	No	Virtual
Rachael	Northcutt	Attendee	rnorthcutt@hntb.com	HNTB	Design-Build Marketing	A/E	No	N/A	Virtual
Junghan	Kwak	Attendee		VPRA			No	N/A	
EJ	O'Neill	Attendee	ejoneill@walshgroup.com	Archer Western	Vice President		no	N/A	Virtual
Jonathan	Barnhart	Attendee	jbarnhart@gwpeoples.com	G. W. Peoples Contracting Co., Inc.	Chief Operating Officer	Trackwork Contractor	Yes	DBE/MBE	Virtual
Fred	Cearfoss	Attendee	fcearfoss@traylor.com	Traylor Bros., Inc.	Eastern Regional Manager	Construction	No	N/A	Virtual
JOCELYN	LIRIANO	Attendee	jocelyn.liriano@skanska.com	Skanska USA Civil Northeast Inc.	Proposal Manager	Construction	no	N/A	Virtual
Luis	Munoz	Attendee	lmunoz@ferrovial.com	Ferrovial Construction	Contracting Director	construction	No	N/A	virtual
Ken	Beehler	Attendee		Long Bridge Partners			No	N/A	Virtual
wayne	thomas	Attendee	wayne.thomas@kiewit.com	Kiewit	SR VP	Design-Builder	no	no	virtual
Jeremy	Drislane	Attendee	jdrislane@traylor.com	Traylor Bros., Inc.	Estimating Manager	Civil	No	N/A	Virtual
Naomi	Klein	Attendee		VPRA			No	N/A	Virtual
John	Kearney	Attendee		VPRA			No	N/A	Virtual
Dennis	Luzier	Attendee	dennis.luzier@trumbullcorp.com	Trumbull Corp	project executive		no	N/A	Virtual

Joseph	Glowitz	Attendee	jglowitz@foxxstem.com	FOXXSTEM	Utilities Manager	Engineering	yes		virtual
Sam	Tally	Attendee	stally@walshgroup.com	Archer Western			No	N/A	
Tylila	Pinikham	Attendee	tpinkham@walshgroup.com	Archer Western	Marketing and Proposals Coordinator	Construction	No	N/A	Virtual
Megan	Larouere	Attendee	mlarouere@walshgroup.com	Archer Western Construction	Regional Marketing Manager		No	N/A	
David	Lipka	Attendee	david.lipka@terracon.com	Terracon Consultants, Inc	National Director	Engineering	No	No	Virtual
Brian	Taylor	Attendee	brian.taylor@aecom.com	AECOM	Bid Management	AEC	No	N/A	Virtual
	·		, =	Skanska USA Civil Southeast Inc.	Estimating Manager	General	No	N/A	Virtual
Joe	Harrington Cooper	Attendee Attendee	tim.harrington@skanska.com jcooper@atcsplc.com	ATCS, PLC	VP, Transit & Rail	Contracting Engineering, CM&I, Project Controls	No	N/A	Virtual
Eric	Burke	Attendee	eburke@moffattnichol.com	Moffatt & Nichol	Vice President	Engineer	No	N/A	Virtual
Tylila	Pinikham	Attendee	tpinkham@walshgroup.com	Archer Western	Marketing and Proposals Coordinator	Construction	No	N/A	Virtual
Dennis	Luzier	Attendee	dennis.luzier@trumbullcorp.com	Trumbull Corp	project executive		no	N/A	Virtual
Ardalan	Mosavi	Attendee	ardalan.mosavi@arup.com	Arup	Associate	Consulting	no	no	
Joseph	DeFiore	Attendee	jdefiore@walshgroup.com	Archer Western	Senior Director Business Development		NO	N/A	
Berne	Beauchemin	Attendee	bernie.beauchemin@tutorperini.com	Tutor Perini	VP Estimating	General Contractor	No	N/A	
Kirk	Roberts	Attendee	kirk@cjgeo.com	CJGeo	VP, Preconstruction	lightweight fill	yes	small	
Stephen	Skippen	Attendee	stephen.skippen@skanska.com	Skanska USA Civil	Director	Prime Contractor	No	N/A	In Person
Michael	Rothenheber	Attendee	mrothenheber@jmt.com	JMT	Senior Vice President	Engineering	No	N/A	Virtual
Brian	Swenson	Attendee	bswenson@hntb.com	HNTB	Senior Project Director	Consulting	No	N/A	Virtual
Leyla	Lange	Attendee	llange@jmt.com	Johnson, Mirmiran and Thompson	Senior Environmental Scientist		No	N/A	Virtual
Sam	Blevins	Attendee	sblevins@mcleancontracting.com	McLean Contracting Company	Pursuit Manager - Major Projects	Prime Contractor	No	No	in-person
Anil	Sharma	Attendee	ansharma@hntb.com	HNTB Corporation	Senior Vice President	Design	No	NA	In person
Gregory	Shafer	Attendee	greg.shafer@parsons.com	Parsons	Project Manager	Consulting Engineering	No	N/A	Unsure at this time.
John	Fitzgerald	Attendee	j.fitzgerald@andretyree.com	Andre Tyree Trucking	Operations Manager	Trucking	Swam/ DBE	?	In Person
Ryan	Brooks	Attendee	ryan.brooks@isheepdog.com	Iron Sheepdog	Account Representative	Hauling/Logistics /Technology	Many of the Brokers in our network are SWaM and DBE		In Person
William	Schaub	Attendee	wschaub@jmt.com	Johnson, Mirmiran and Thompson	SVP	Engineering	No	None	Virtual

В	Payne	Attendee	bpayne@paynenterprisescollc.com		Principal	Consulting			In person
Maggie	Vuono	Attendee	maggievuono@traconceptsllc.com	TraConcepts, LLC	President	Consultant	pending	DBE pending	in person
				Kiewit Infrastructure	Alternative Delivery	Engineering &	No	N/A	Virtual
William	Crosbie	Attendee	william.crosbie@kiewit.com	Co.	Director	Construction		14/71	Virtual
				Floura Teeter	Principal, Landscape		SWaM / DBE	SBSD	Virtual
Megan	Maffeo	Attendee	mmaffeo@flourateeter.com	Landscape Architects	Architect				
Dawn	Dekker	Attendee	dawn.dekkar@volkert.com	Volkert, Inc.	Marketing Director	Civil Engineering	No	No	Virtual
Sergio	Luqui	Attendee	sluquiv@jsengr.com	Janssen & Spaans	Business Development Director	Engineering	no	N/A	Virtual
Joe	Iniguez	Attendee	jiniguez@halmarinternational.com	Halmar International	Director, Alternative Delivery		No	NA	In Person
	guez	, iccondec	Jgueze	Halmar Internacional,					
Jose Miguel	Ibanez Rojo	Attendee	jmibanez@halmarinternational.com	LLC	EVP	Construction	No	N/A	Virtual
Christian	Brown	Attendee	cbrown@hntb.com	HNTB	Vice President	Design	No	No	in person
Jack	Taylor	Attendee	jtaylor@stacywitbeck.com	Stacy and Witbeck, Inc.	Project Engineer	Heavy Civil / Railroad	No	N/A	In Person
Elford	Jackson	Attendee	ejackson@rkk.com	RK&K Engineers	Utility Coordinator	Utility Engineering	No	N/A	
Lilian	Schuller	Attendee	lilian.schuller@exodigo.ai	Exodigo	Strategic Business Development		No	N/A	Virtual
Sergio	Salamanca	Attendee	sergio.salamanca@skanska.com	Skanska USA Civil SE Inc.	Assistant Supperintendent	Heavy Civil	N/A		One representative in person, one virtual
Jamie	Breme	Attendee	jbreme@aldridgegroup.com	Aldridge Electric Inc	Director, Business Development		No	N/A	Virtual
MICHAEL	PAVLIDES	Attendee	mpavlides@szpmconsultants.com	SZPM Consultants, Inc.	Sr. Consultant	Engineering	DBE Certified	DBE	in person
CLIFFORD	ROBERTS	Attendee	croberts@jmt.com	JMT	Associate Vice President	Design	No	N/A	In Person
Revella	Warega	Attendee	revella@revellagroup.com	Revella Consulting Group LLC	CEO	A/E	Yes	Yes	In Person
Patrick	Paluso	Attendee	ppaluso@civilworkscontracting.com	Civil Works Contracting, LLC	General Manager Preconstruction		No	N/A	Virtual
Jeffrey	Zellers	Attendee	jeffrey.zellers@gmail.com	Alpha Corporation	CM Services Manager	Engineering design, Construction Management, Construction QA/QC, Scheduling, Estimating	SWaM	Small, Woman Owned	In Person
Fred	Parkinson	Attendee	frederick.parkinson@stvinc.com	STV Inc	vice president	Consulting Engineer	No	N/a	In person

Long Bridge Project

July 24, 2023



RFQ: 1-001-23-0002 South Package Design-Build Industry Day



Agenda

- Opening Remarks
- VPRA Personnel
- South Package Overview
- Procurement Schedule
- Request for Qualifications
- Questions





Opening Remarks

- This meeting is virtual and in-person
- Questions posed by participants must be in writing in the chat box or asked when called upon
- Please wait to ask questions until the end of the presentation
- We will try to answer questions today but may also consider questions and address them in the procurement documents
- This presentation and the attendee list will be provided





Introduction of VPRA Personnel

- Michael McLaughlin, Chief Operating Officer
- Shirlene Cleveland, Long Bridge Project Senior Director
- Geoff Pelletier, Senior Director of Projects/Eng and Construction
- Fyiad Constantine, Assistant Vice President for Engineering & Construction
- Wini Jenkins, Sr. Manager of Contracts and Compliance
- John Kostyniuk, Director of Procurement





Meeting Disclaimer

- The meeting is for informational purposes only. Statements or representations made during this meeting are not legally binding.
- Refer to the published procurement documents for the terms and conditions of this procurement.





Virginia Passenger Rail Authority (VPRA)

- Created by 2020 General Assembly
- Given all powers necessary for carrying out its statutory purposes:
 - Design, build, finance, and maintain rail facilities
 - Direct recipient of USDOT Grants
 - Eminent domain powers in Virginia
- Will own rail assets and right of way
- Will partner with others to operate passenger and commuter rail service
- Governed by a 15-Member Board

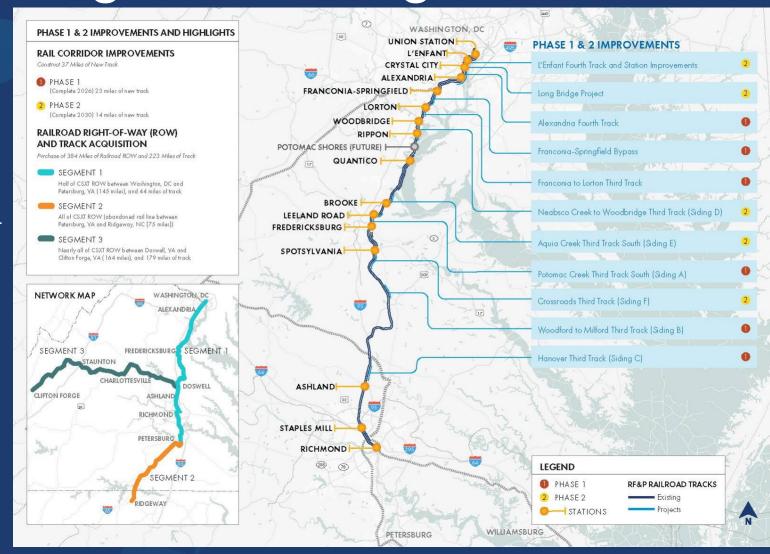




VPRA is responsible for promoting, sustaining, and expanding the availability of passenger and commuter rail service in the Commonwealth

Transforming Rail in Virginia – CSX Agreement

- VPRA & CSXT Agreement for Acquisition from DC to NC
- Construct dedicated 2-track passenger corridor
- Acquisition of abandoned S-Line to NC
- Completion of each Phase will trigger additional VRE and Amtrak service –
 - Phase 1 (2026)
 - 2 Amtrak Trains & 3 VRE Trains
 - Phase 2 (2030)
 - 3 Amtrak Trains & 2 VRE Trains
- Program will double state-supported Amtrak service and increase VRE service by 75%, including new weekend and late-night service





FTA Northern Virginia Core Capacity Project

- Scope
 - Long Bridge (Completion 2030)
 - o Control Points RO to LE
 - Alexandria Fourth Track (Completion 2026)
 - Control Points AF to RO
 - Three Trainsets for VRE (Completion 2030)
- Currently in Project Development Phase
- Full Funding Grant Agreement (FFGA) expected late 2024





Long Bridge Project Location









Overall Long Bridge Project Scope

1.8 mile

Project

3

Rail Operators

2

New Tracks VA to DC

20,000

Feet of Track

6,500 ft

Rail Bridges

5

New Rail Bridges

3,500 ft

Retaining/Crashwalls

1

Maine Ave Ped Bridge

70

Daily Trains

1

New Potomac River Bike-Ped Bridge

2,500 ft

Potomac River Bike-Ped Bridge 37

Stakeholders





Stakeholders



















U.S. Department of Transportation Federal Railroad Administration











The Washington Marina Yacht Basin One



US Army Corps of Engineers_®







MANDARIN ORIENTAL
THE HOTEL GROUP





South Package Project Limits



Northern Terminus: North side of Ohio Drive SW (West) in East Potomac Park

Southern Terminus: South end of Rosslyn Interlocking (RO) (the interlocking is not included in this package)



Major Scope Items

- Construction of railroad embankment fills
- New non-CSXT-owned trackwork
- CSXT Track and Signals (to be performed by CSXT)
- New two track rail bridge over the GWMP, the Potomac River, and Ohio Drive, SW (West)
- New bicycle-pedestrian bridge over the GWMP and the Potomac River Landing in East Potomac Park at Ohio Drive, SW (West)
- Connections at Long Bridge Aquatic Center, Mount Vernon Trail, and Ohio Drive SW (West)
- New Retaining Walls at GW Parkway and associated embankments
- Fender System within the Potomac River Navigational Channel





Additional Scope Items

- Early and enabling work (i.e., demolition, sitework, utility relocations, etc.)
- Landscaping protection and restoration
- Erosion and sediment control
- Maintenance of traffic for Roadway and Waterway
- Roadway work
- Right-of-way coordination
- Coordination with regulatory agencies and property owners
- Securing of applicable permits
- Public and stakeholder outreach
- Coordination with adjacent projects and owners





Project Goals

- Substantial completion of Construction Work on or before December 2030
- Maximizing the innovation potential of contractor involvement in the design-build method
- Managing costs and completing the Project within budget
- Safe construction, including ensuring worker safety and the safety of the traveling public
- Efficient construction in a congested area and in consideration of limited space to stage on either side of the Potomac, height restrictions on construction operations, and other limitations due to the proximity to Reagan National Airport
- Compliance with environmental mitigation measures for construction over the Potomac River
- Maximizing community engagement and the use of DBE firms
- Minimizing the impacts of construction to the public, stakeholders, CSXT, VRE, Amtrak, Authorities Having Jurisdiction ("AHJs"), and government agencies, including construction noise and disruptions
- Innovation around building plan and construction methods in compliance with commitments made to AHJs
- Enhancement of access to rail services in the Commonwealth by creating an efficient gateway between Washington, D.C. and the Commonwealth.



South Package Procurement Schedule

Event	Date
Release of RFQ	June 30, 2023
Industry Day	July 24, 2023
First Request for Clarifications Due	July 28, 2023
Last day to request one-on-one meeting	August 17, 2023
One-on-One Meetings	August 30, 2023
Second Request for Clarifications Due	September 29, 2023
SOQ Due Date	November 30, 2023
Shortlist Announced	January 2024
Release of RFP	February 2024
Proposals Due	July 2024
Announcement of Preferred Proposer	August 2024
DBA Execution	October 2024
Start of Construction	April 2025
Substantial Completion of Construction	2030



One-on-One Meetings

- VPRA will host one-on-one meetings for interested firms on August 30, 2023 (*Note: the RFQ states that one-on-ones will be on August 31, 2023 this has been updated)
- One-on-one meetings are not mandatory
- Meetings will be held in Richmond VA
- Meetings must be requested by e-mail to VPRA's Point of Contact, John Kostyniuk (procurement@vpra.virginia.gov) on or before August 17, 2023



Project Information

- VPRA will make information about the Project available (RFP Exhibit B)
- Interested firms must execute an NDA due to potential sensitive information in the documents
- E-mail VPRA's Point of Contact, John Kostyniuk (procurement@vpra.virginia.gov) to receive the NDA and the information



Why Design-Build?

- Focus on qualifications and approach in the selection process while maintaining competitive pricing
- Innovation in the design and resolution of challenges
- Innovation through Alternative Technical Concepts (ATCs)
- Allowing for design-builder solutions to key challenges
- Constructability considerations key in design development
- Tie-in to the North Package is key



DBE Utilization

- Project receiving federal funds
- VPRA seeks to maximize participation of DBE firms
- Proposal will specify attempts to engage DBE firms prior to submission and plan to engage additional DBE firms after contract award
- RFP will require Proposers to submit a DBE Utilization Plan
- DBE commitments will become contractually binding



Safety, Job Quality, and Workforce Assurance

- Interested firms must consider the use of project-specific workforce agreements that ensure:
 - A guaranteed supply of qualified labor
 - A prohibition against strikes and lockouts
 - Uniform procedures for project-related disputes
 - Provisions governing worker safety
- Such agreements must comply with applicable law
- A project-specific workforce agreement is not mandatory, but all interested firms must consider their use
 - SOQs must demonstrate meaningful consideration of project-specific workforce agreement
 - Proposers are required either to commit to using a project-specific workforce agreement or explain their consideration of one and decision not to use it



Request for Qualifications

- Four qualitative evaluation categories:
 - Firm experience (past projects)
 - Key Personnel and organization
 - Preliminary approach to Quality Management
 - Preliminary understanding of Project and DB Method
- Respondent composition:
 - Contractor(s) (exclusive to one team)
 - Lead Designer (exclusive to one team)
 - Independent Design Quality Manager(s)



Request for Qualifications

- Key Personnel
 - Project Manager
 - Design Manager
 - Construction Manager
 - Quality Manager
 - Independent Design Quality Manager Director
 - Structures Design Manager
 - Geotechnical Design Manager
 - Environmental Compliance Manager
 - Surveyor Manager (licensed in VA and DC at contract execution)
 - Third-Party Coordinator
 - Public Information Coordinator
 - Safety Manager
 - Up to 2 value added personnel (Design-Builder to choose not mandatory)



Request for Qualifications (Quality)

- Design-Builder will be responsible for design and construction Quality Control
- Design-Builder must have an Independent Design Quality Manager (IDQM) to perform design Quality Assurance
- IDQM to review designs before submission to VPRA
- Goal is to minimize design comments by VPRA
- For all design submittals, IDQM must stamp that submitted design conforms to the Contract Documents
- Design-Builders may have multiple IDQM firms (if desired) for discipline-specific packages
- VPRA will perform design Independent Quality Assurance (review and comment)
- VPRA will perform construction Quality Assurance (inspection, testing, acceptance)
- SOQ will detail preliminary approach to Quality Management
- Proposal to include submission of draft (~12 page) Quality Plan



Request for Qualifications

- Understanding of Project and Design-Build
- High-level summary of how Proposer will use the DB method to enhance the Project
 - Meeting VPRA's goals
 - Completing the Project on time and within budget
 - Using the ATC process to introduce innovation
 - Coordinating with VPRA's delivery partners
 - Identifying and mitigating major project risks
 - Understanding of technical challenges and approach to resolution
 - Understanding and approach to maintenance of traffic
- Explanation of consideration of Project-specific workforce agreement
- RFP will require detailed description of approach to the work



Request for Qualifications (Evaluation)

Category	Total Points Possible
Experience of Respondent	35
Key Personnel and Organization	35
Quality Management	15
Understanding of Project and Design- Build	15
Total	100

- "Experience of Respondent" and "Key Personnel and Organization" from SOQ score will be carried forward and constitute portion of Technical Proposal Score
- VPRA intends to shortlist up to 3 design-builders



Request for Qualifications (Financial)

- VPRA, in its sole discretion, may require a Guarantor
- Bonding:
 - Respondents must demonstrate capability to obtain Performance and Payment bonds of \$700 million



VPRA Organizational Conflict of Interest (OCI) Policy

- This procurement will be governed by VPRA's OCI policy: <u>VPRA</u>
 Organizational Confict of Interest Policy_Executed-FINAL_Effective
 08_24_2022_V1.pdf (vapassengerrailauthority.org)
- Firms have an obligation to disclose
 - Disclosure should contain detailed description of (i) the facts and circumstances giving rise to the actual or potential Organizational Conflict of Interest; and (ii) any efforts the Contractor has taken or proposes to take to mitigate the conflict.
- Design-Builder's obligation to disclose is ongoing
- VPRA Determination: Wherever possible, the request shall be submitted not less than fifteen (15) days prior to the due date for submittals on any pending procurement involving a VPRA Project.









