

Norfolk Southern-VPRA Transaction Update

August 27, 2024

Executive Summary

Current Extension to Christiansburg on V-Line is Costly and Lengthy

- VPRA is currently extending rail service from Roanoke to Christiansburg on tracks known as the "V-Line," which it acquired from NS in 2022
 - <u>Total cost</u>: \$546M; Delivery in 2028
 - Suboptimal station location

2024 NS Opportunity: Reach Christiansburg sooner/cheaper & acquire Manassas Line in NoVA

- NS extends passenger service to a more central location in Christiansburg on its Main Line
- VPRA also agrees to purchase the Manassas Line in NoVA (NS to gain tax benefits from sale)
 - Total Cost: \$599M less potential \$155M contribution from VRE = \$444M; Delivery no later than
 2027
- Since June, NS has reached 30% design, confirming time and schedule are within initial projections

Bottom Line

The proposed deal would allow VPRA to:

- Reach NRV sooner (by 2027 vs. 2028) for \$102M less than the current project
 - **Better location** in Christiansburg with historic station
- Also gain control of the Manassas Line, providing opportunities for better scheduling and cost certainty
- VPRA will recommend approval to its Board on August 27

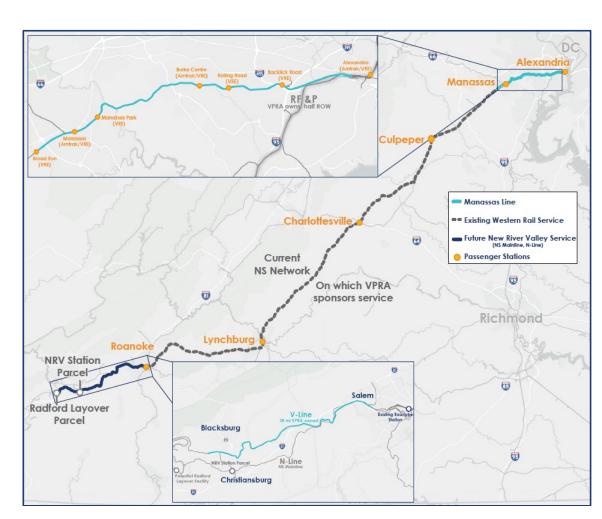
Background: Relevant Territory & Current Passenger Service

Norfolk Southern Line: Alexandria to Roanoke

VPRA sponsors two types of passenger service:

- Amtrak between Alexandria and Roanoke (two daily roundtrips)
 - VPRA pays capital and operations
- 2. VRE commuter rail service between Alexandria and Manassas
 - VPRA pays 84% of VRE fees charged by NS





Background: 2022 Plan to Extend to NRV & Challenges

2022 Concept: Extend Amtrak service to New River Valley along NS's secondary "Virginian Line" (aka "V-Line")

2022 estimates at 0% design:

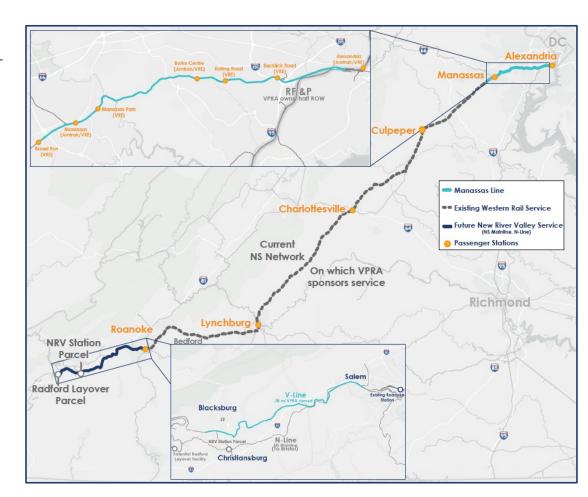
Cost to extend to NRV: \$257M

Start of passenger service: 2026

2024 Challenges: 30% design shows higher costs and longer schedule

- Least expensive option to New River Valley: \$545M
- Start of passenger service: 2028
- Extension to preferred site an additional \$400M (service starts 2030)

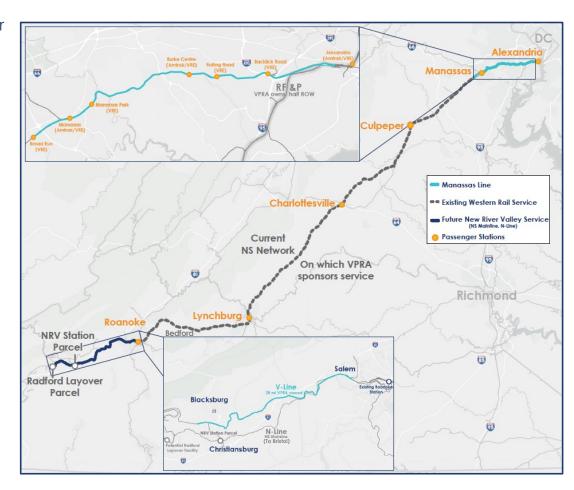




2024 NS Deal: Saving Time and Money

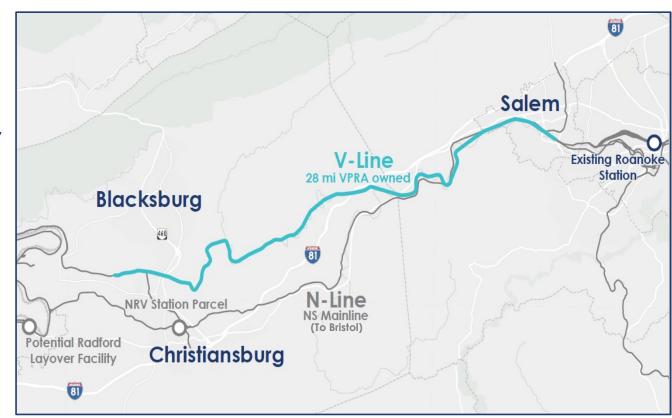
- VPRA approached NS in January 2024 seeking better options to reach the New River Valley
- NS open to extending passenger service on NS Main Line ("N-Line") if VPRA acquires Manassas Line
 - Manassas Line disposal yields NS tax benefits from like-kind exchange and reduces their future maintenance liabilities
- Term Sheet negotiated between Virginia and NS reached May 2024; parties nearing Final Agreement
- Cost to extend to New River Valley and purchase Manassas Line saves over \$100M
 - On NS main line at historic Cambria station in Christiansburg
- Start of passenger service no later than 2027
 - About two years sooner than 2022 location
- VPRA control of Manassas Line
 - Dispatch services
 - Enables night and weekend VRE service





2024 NS Deal: New River Valley

- Extend to Christiansburg on NS Main Line ("N-Line")
- Sale of the V-Line back to NS
- NS Constructs platform, pocket track, and layover facility
 - Service no later than 2027
- Acquire historic depot building
 - Served passengers from 1906 -1979
- Adds Bedford station stop
- Opens door for Radford service and Third Daily Roanoke Train
- Keeps Bristol expansion possible by avoiding costly Merrimack Tunnel on V-Line



2024 NS Deal Details: Manassas Line

- VPRA to acquire ~24 miles of the Manassas Line
 - VPRA would control two passenger tracks and select dispatcher
 - Ability to add/modify VRE frequencies
 - Acquire Seminary Yard for VRE storage
 - Enables 3rd Track to Broad Run in future
- Cost control for VRE access



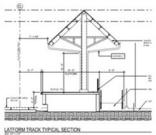


2024 NS Deal is Better for Virginia

- 1. Faster: Expands to New River Valley about two years sooner
- 2. Less Risk: Shifts risk of construction delivery to NS and incentivizes early and under-budget delivery
- 3. Cheaper: Saves VPRA over \$100M
- **4. Better Location:** More central Christiansburg location; includes historic depot building
- **5. More Service:** New Bedford service and opens door to possible Radford service and third Roanoke train
- Cost Avoidance: Obviates maintenance costs on aging bridges and structures on V-Line
- 7. Favorable to Expansion: Locates passenger rail station on the mainline to Bristol, reducing future cost of potential SW expansion by avoiding costly tunnel upgrades
- **8. More Control:** Dispatch and control of Manassas Line; add weekend and night VRE service
- **9. OpEx Certainty:** Guarantees VRE cost-controlled access to Manassas Line











Next Steps

Immediate next-steps:

- August 27: Present final legal agreements to VPRA Board for approval
- September 5: Closing for Manassas Line
 - Timeline driven by like-kind-exchange deadline for NS
- September / October: VRE Board and parent commissions of NVTC and PRTC approve VPRA and VRE Funding Agreement
 - Chair of each Board briefed their members in July and recommended approval
- Prior to end of 2024: Exchange V-Line for Seminary Passage

Later steps:

- NS to finalize design and begin construction at Christiansburg in January
- NS to convey Christiansburg and Radford sites no later than August 2027
- Passenger rail extends to Christiansburg



Cambria Site: Platform and Parking Plans

